

LEGEND DEDICATED RESOURCE
GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
New Business	Quick Quotes	Quick Quote Submissions and Inquires	New Business				QuoteAG@corebridgefinancial.com
	Informals	Trial Case Submissions and Inquiries	New Business	(877) 686-7954	1	(855) 323-6920	informals@corebridgefinancial.com
	New Business: Formal App	Initial New Business Application Submissions	New Business	(877) 686-7954	1	(800) 915-9937	newapp@corebridgefinancial.com
	New Business Inquiries / Pending Requirements	Formal Application Inquiries	New Business	(877) 686-7954	1	(800) 915-9934	gig_ain@corebridgefinancial.com
	New Business Delivery Requirements	Formal Application Delivery Requirement submissions	New Business	(877) 686-7954	1	(877) 713-6354	AINdeliveryReqs@corebridgefinancial.com
	Elizabeth Metcalf	Vice President	New Business	(713) 831-2739	12739		elizabeth.metcalf@corebridgefinancial.com
	Briann Foster	Associate Director	New Business	(713) 831-2063	12063		briann.foster@corebridgefinancial.com
	Quavius Boddie	CRM Southern CA	New Business	(713) 342-1319	11319		SoCal.Escalations@corebridgefinancial.com
	Nichole McElroy	CRM MidAtlantic	New Business	(713) 831-3659	13659		MidAtlantic.Escalations@corebridgefinancial.com
	Lisa Schneider	CRM Midwest	New Business	(713) 831-6018	16018		Midwest.Escalations@corebridgefinancial.com
	Lindsey Monse	CRM Central	New Business	(713) 831-6213	16213		Central.Escalations@corebridgefinancial.com
Underwriting	Elaine Kjosa	CRM West	New Business	(713) 831-2568	18642		West.Escalations@corebridgefinancial.com
	Andreia Sardo	CRM Southeast	New Business	(713) 831-8884	18884		Southeast.Escalations@corebridgefinancial.com
	Joe Townsend	VP, Team Underwriters	New Business & Underwriting Team	(713) 831-6404	16404		joseph.townsend@corebridgefinancial.com
	Karen Harrison	Underwriter/Team Lead	New Business & Underwriting Team	(713) 831-3175	13175		karen.harrison@corebridgefinancial.com
	Cindy Grady	Underwriter	New Business & Underwriting Team	(713) 831-2094	12094		cindy.grady@corebridgefinancial.com
Term Conv	Cindy Priegel	Underwriter	New Business & Underwriting Team	(713) 831-6912	16912		cynthia.priegel@corebridgefinancial.com
	Melinda Schroeder	Underwriter	New Business & Underwriting Team	(713) 831-1931	11931		melinda.schroeder@corebridgefinancial.com
	Thomas Burr	Underwriter	New Business & Underwriting Team	(713) 831-4181	14181		thomas.burr@corebridgefinancial.com
	Term Conversion	Term Conversion Eligibility Inquiries	New Business Term Conversions	(877) 686-7954		(800) 382-4662	conversioneligibility@corebridgefinancial.com
L & C	Term Conversion	New Term Conversion Application	New Business Term Conversions	(877) 686-7954		(800) 382-4662	conversionapp@corebridgefinancial.com
	Term Conversion	Term Conversion Pending Requirements	New Business Term Conversions	(877) 686-7954		(800) 382-4662	conversionreq@corebridgefinancial.com
	Term Conversion	Term Conversion Case Status and Updates	New Business Term Conversions	(877) 686-7954		(800) 382-4662	term_conversion.support@corebridgefinancial.com
	General Contracting Email:	Contracting Submissions and Inquiries	Contracting	(877) 686-7954	2	(877) 484-3142	getappointed2@corebridgefinancial.com
Specialty Markets	General Commissions:	Compensation Inquiries	Commission	(877) 686-7954	2	(877) 484-3142	commissionresearch@corebridgefinancial.com
	Advanced Sales	Advanced Sales Inquiries	Advanced Sales	(855) 323-6923			
	Daniel Spence	Advanced Sales Director (Premium Finance, Insmark and illustration inquiries)	Advanced Sales	(615) 749-1457			daniel.spence@corebridgefinancial.com
Life Brokerage Sales Mgmt	Valerie Grombchevsky	VP, Advanced Sales	Advanced Sales	(949) 244-9552			valerie.grombchevsky@corebridgefinancial.com
	Michael Joyal	VP, Head of Strategic Accounts	National Accounts	(281) 635-7299			Michael.Joyal@corebridgefinancial.com
	Levi Robinson	AIN Strategic Account Vice President	National Accounts	(832) 712-6384			levi.robinson@corebridgefinancial.com
	Michael Dunne	National Sales Manager	Regional Sales Accounts	(267) 387-1706			michael.dunne@corebridgefinancial.com
West	Jason Speigel	National Sales Manager	Regional Sales Accounts	(713) 724-2624			jason.speigel@corebridgefinancial.com
	Jeff Christensen	Regional VP	AK, CA, HI, ID, OR, UT, WA	(385) 266-5641			jeff.christensen@corebridgefinancial.com
Midwest	Carrie Burkhead	Internal Wholesaler		(713) 831-3312			carrie.burkhead@corebridgefinancial.com
	Patrick Robertson	Regional VP	IL, IN, IA, MI, MN, MO, OH WI	(832) 712-1786			patrick.robertson@corebridgefinancial.com
Central	Kayla Young	Internal Wholesaler		(832) 627-9132			kayla.young@corebridgefinancial.com
	Tom Brown	Regional VP	CO, KS, MT, NE, NM, OK, TX, WY	(214) 557-8205			tom.brown@corebridgefinancial.com
North east	Georgia Hale	Internal Wholesaler		(713) 831-2108			georgia.hale@corebridgefinancial.com
	Neal Botelho	Regional VP	CT, ME, MS, NH, NY, RI, VT	(860) 609-2132			neal.botelho@corebridgefinancial.com
Midatl	Sam Chester	Internal Wholesaler		(713) 831-6389			sam.chester@corebridgefinancial.com
	Dan Sullivan	Regional VP	DE, KY, MD, NY, PA, TN, VA, DC, WV	(904) 760-9810			dan.sullivan@corebridgefinancial.com
South east	Jared Bridwell	Internal Wholesaler		(713) 342-5375			jared.bridwell@corebridgefinancial.com
	Eric Tompkins	Regional VP	AL, AK, FL, GA, LA, MS, NC, SC	(860) 519-8256			eric.tompkins@corebridgefinancial.com
So Cal	Cody Moore	Internal Wholesaler		(571) 719-5536			cody.moore@corebridgefinancial.com
	Nick Lines	Regional VP	Southern California	(415) 314-3781			nicholas.lines@corebridgefinancial.com
So CalAZ	Austin Shalter	Internal Wholesaler		(713) 831-5945			austfin.shalter@corebridgefinancial.com
	Open		Southern CA AZ				
	Austin Shalter	Internal Wholesaler		(713) 831-5945			austin.shalter@corebridgefinancial.com

LEGEND DEDICATED RESOURCE TO AIN
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Annuity Sales Mgmt	Annuitants General:	Click for Annuity Regional Map		(888) 438-6933			internal.annuitysales@aglife.com
	Eric Taylor	Sr. Vice President Annuity	Annuity, Divisional Manager	(804) 241-2441			eric.taylor@corebridgefinancial.com
	Kenneth Sessums	Strategic Accounts Associate	Annuity Division	(571) 946-0290			kenneth.sessums@corebridgefinancial.com
	Ben Pollak	VP Strategic Sales Department	Annuity Division	(517) 648-5844			ben.pollak@corebridgefinancial.com
Annuity Sales	Terike Novak	Regional VP West	WA, OR, CA, MT, ID, NV, ND, WY, UT, AZ, NM, CO, NE, SD, MN, OK, TX	(940) 453-2310			terike.novak@corebridgefinancial.com
	Reggie Washington	Regional Director West		(310) 623-9597			reggie.washington@corebridgefinancial.com
	Andrew Franklin	Internal Wholesaler West		(713) 831-2049			andrew.franklin@corebridgefinancial.com
	Charles Samuel	Regional VP Eastern Seaboard	PA, NJ, DE, MD, DC, WV, VA, NC, SC, GA, FL	(832) 459-3100			charles.samuel@corebridgefinancial.com
	Hanna Long	Regional Director Eastern Seaboard		(281) 409-9552			hanna.long@corebridgefinancial.com
	Jessica Olvera	Internal Wholesaler Eastern Seaboard		(713) 831-5965			jessica.olvera@corebridgefinancial.com
	Francisco Umana	Internal Wholesaler Midwest	WI, IA, IL, IN, OH, MI	(713) 831-5970			francisco.umana@corebridgefinancial.com
	Clay Crume	Regional Vice President Midwest		(281) 841-0989			clay.crume@corebridgefinancial.com
	Thomas Moran	Regional Director Midwest		(609) 694-7012			thomas.moran1@corebridgefinancial.com
	Nicole Percey	Regional VP CentralSouth	KS, MO, KY, TN, AR, LA, MS, AL	(615) 336-0080			nicole.percey@corebridgefinancial.com
	Matt Bernstein	Regional Director Central South		(818) 451-0203			matt.bernstein@corebridgefinancial.com
	Donny Hunt	Internal Wholesaler Central South		(818) 673-4017			donny.hunt@corebridgefinancial.com
	Sam Hamilton	Regional VP Northeast	NY, CT, MA, RI, VT, NH, ME	(832) 389-8406			samuel.hamilton@corebridgefinancial.com
	Chris Melvin	Regional Director Northeast		(713) 817-0500			christopher.melvin@corebridgefinancial.com
David Stepanenko	Internal Wholesaler Northeast		(818) 673-4021			david.stepanenko@corebridgefinancial.com	

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	Life & Annuity Customer Service (Inforce)	Consumer and Agent Call Center	In Force Customer Service	(800) 899-6806		(888) 237-1012	
	Life & Annuity Customer Service NY (Inforce)	Consumer and Agent Call Center	In Force Customer Service	(866) 490-3163		(888) 237-1012	
	Life New Business Policy Change Team						LNBPOLICYCHANGETEAM@AMERICANNATIONAL.COM
New Business	Life New Business Call Center	Life New Business Call Center	Life New Business Call Center	(800) 773-0924		(888) 237-1012	
	Life New Business Case Manager	Life New Business Case Manager	Life New Business Case Manager	(800) 773-0924		(888) 237-1012	IMGTEAM@AMERICANNATIONAL.COM
	Pending Life Case Status	Pending Life Case Status	Pending Life Case Status	(800) 672-9960			
	Annuity New Business	Annuity New Business	Annuity New Business	(888) 5014043		(409) 766-2022	ANNUITYSERVICESNB@AMERICANNATIONAL.COM
	Life New Business: Mailing Address	PO Box 3297, Springfield, MO 658083297					
	Life New Business NY: Mailing Address	PO Box 4408, Springfield, MO 658084408					
	Life New Business: Overnight Address	1949 E. Sunshine Street, Springfield, MO 65899					
	Annuity New Business: Mailing Address	PO Box 10427, Springfield, MO 658080427					
	Annuity New Business NY: Mailing Address	PO Box 4408, Springfield, MO 658084408					
Annuity New Business: Overnight Address	1949 E. Sunshine Street, Springfield, MO 65899						
Underwriting & Licensing	Life & Annuity Distribution Underwriting	Life & Annuity Distribution Underwriting	Life & Annuity Distribution Underwriting	(800) 773-0924		(888) 237-1012	
	Licensing and Commissions Dept.	Licensing & Commissions Dept.	Licensing & Commissions Dept.	(888) 501-4043		(409) 766-2988	LICENSECONTRACTS@AMERICANNATIONAL.COM
Internal Sales & Advanced Markets	Advanced Sales	Advanced Sales	Advanced Sales	(888) 909-6405	7733	(409) 621-7733	
	Life & Annuity Distribution Field Support Center	Login & Software Support	Login & Software Support	(888) 501-4043			IMGFSC@AMERICANNATIONAL.COM
	Life & Annuity Distribution Field Support Center	Product Support & Illustrations	Product Support & Illustrations	(888) 501-4043			IMGFSC@AMERICANNATIONAL.COM
	Life & Annuity Distribution Field Support Center	Supply Orders	Supply Orders	(888) 501-4043			IMGFSC@AMERICANNATIONAL.COM
Sales Mgmt	National Accounts	National Accounts	National Accounts	(888) 501-4043			
	David Schutz	Vice President National Accounts	National Accounts	(281) 384-4082			david.schutz@americannational.com
	Financial Institution Marketing Channel	Financial Institution / BD Marketing Channel	Financial Institution / BD Marketing Channel	(800) 833-4360			
	Steve Mahannah	Vice President Financial Institution/ BD Marketing	Life & Annuity Distribution				steve.mahannah@americannational.com
	IMO Sales Channel	IMO Sales Channel	Life & Annuity Sales	(888) 501-4043			
National Sales Managers	Michael Hardin	Vice President – IMO Sales Channel	Life & Annuity Sales	(770) 403-0494			michael.hardin@americannational.com
	Amy Schaub	Regional Sales Manager (Internal- Angie Hitchman)	IMO Sales Channel	(281) 9105493			amy.schaub@americannational.com
	Thomas Granata	Regional Sales Manager(Internal- Jazminn Eraide)	IMO Sales Channel	(203) 246-9842			Tom.Granata@AmericanNational.com
	Timothi Burns	Regional Sales Manager(Internal- Devyn Sims)	IMO Sales Channel	(260) 341-9689			Timothi.Burns@AmericanNational.com
	Ronnie Russell	Regional Sales Manager (Internal-Thomas Dutcher)	IMO Sales Channel	(713) 858-4424			Ronnie.Russell@AmericanNational.com
	Brooke Malley	Regional Sales Manager(Internal Jazminn Eraide)	Brokerage Sales Channel	(860) 992-8374			Brooke.Malley@AmericanNational.com
	Open	Regional Sales Manager(Internal Thomas Dutcher)	IMO Sales Channel	(281) 521-2285	Internal	Thomas Dutcher	thomas.dutcher@americannational.com
	Michael Kresl	(Internal- Bryan Hazzard)	Financial Institution Marketing Channel	(417) 887-4990			Michael.Kresl@AmericanNational.com
	Stacy Papajohn	Regional Sales Manager(Internal -Nicole Dunn)	Financial Institution Marketing Channel	(417) 887-4990			Stacy.Papajohn@AmericanNational.com
	Michael Carsello	Regional Sales Manager(Internal- Carrie Keesler)	Financial Institution Marketing Channel	(281) 538-4881			Michael.Carsello@AmericanNational.com
	Kendra Kelly	Regional Sales Manager(Internal-Carrie Keesler)	Financial Institution Marketing Channel	(256) 656-7394			Kendra.Kelly@AmericanNational.com
	Craig Umphress	Regional Sales Manager (Internal- Devyn Sims)	IMO Sales Channel	(847) 372-9757			Craig.Umphress@AmericanNational.com
	Phillip Cardona	Regional Sales Manager (Internal-Morris Armstrong)	Financial Institution Marketing Channel	(866) 659-3824			Phil.Cardano@AmericanNational.com
	Open	Regional Sales Manager (Internal-Jennifer Richards)	IMO Sales Channel	(281) 521-2237	Internal	Jennifer Richards	Jennifer.richards@americannational.com
	Cory Dalpra	Regional Sales Manager(Internal-Morris Armstrong)	Financial Institution Marketing Channel	(970) 515-2893			Cory.Dalpra@AmericanNational.com
	James Yu	Regional Sales Manager(Internal-Angie Hitchman)	IMO Sales Channel	(713) 459-5451			james.yu@americannational.com
	Michael Jaime	Regional Sales Manager(Internal-Bryan Hazzard)	Financial Institution Marketing Channel	(713) 923-0221			michael.jaime@americannational.com
Jeffrey Moore	Regional Sales Manager(Internal-Jennifer Ricchards)	IMO Sales Channel	(503) 545-6324			Jeff.Moore@AmericanNational.com	

LEGEND DEDICATED RESOURCE GENERAL
EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Policy holder Services	Claims Banner	Banner Claims	Policyholder Services	(888) 585-9198	6974		bannerclaims@lgamerica.com
	Claims William Penn	William Penn Claims	Policyholder Services	(888) 585-9198	3379		bannerclaims@lgamerica.com
	John Foster	Customer Care Supervisor	Policyholder Services	(301) 810-4978			jfoster@lgamerica.com
New Business	Quick Quote	New Business	New Business				www.lgaquickquote.com
	Banner, New Business	New Business	New Business	(855) 914-9115	Opt 2		onlineapp@lgamerica.com
	William Penn, New Business	New Business	New Business	(888) 585-9198	3102		nyuwteam1@lgamerica.com
	Traditional Application Assist	New Business	New Business	(855) 914-9115	Opt 1		onlineapp@lgamerica.com
	Banner Post Issue, General Service	Policy Issue & Reissue	Policy Issue & Reissue	(888) 585-9198	6947		banner_reissue@lgamerica.com
	William Penn Post Issue, General Service	Policy Issue & Reissue	Policy Issue & Reissue	(888) 585-9198	6947		penn_reissue@lgamerica.com
	Banner Policy Delivery, General Service	Policy Delivery	Policy Delivery	(888) 585-9198	Opt 2		banner-delivery@lgamerica.com
	William Penn Policy Delivery, General Service	Policy Delivery	Policy Delivery	(888) 585-9198	Opt 2		penn-delivery@lgamerica.com
	Elizabeth Fonseca	Supervisor, William Penn	New Business	(888) 585-9198	3142		efonseca@lgamerica.com
	Khelli Williams	Manager	New Business	(888) 585-9198	4618		kwilliams@lgamerica.com
Stacie Miller	Supervisor, Banner Life	New Business	(310) 810-8489			smiller@lgamerica.com	
Jason Zais	Relationship Manager	New Business	(301) 279-4183			jzais@lgamerica.com	
Underwriting	Stacey Richardson	Manager	Underwriting	(240) 341-3016			srichards@lgamerica.com
	Melissa Myers	Sr. Underwriting Consultant	Underwriting	(301) 810-4991			mmyers@lgamerica.com
	Sam Drury	Sr. Underwriting Consultant	Underwriting	(516) 229-3190			sdrury@lgamerica.com
	Belinda Davis	Underwriting Consultant	Underwriting	(301) 294-6942			bedavis@lgamerica.com
	Pamela Ferrell	Underwriting Consultant	Underwriting	(301) 810-4747			pferrell@lgamerica.com
	Sarah McKone	Underwriting Consultant	Underwriting	(240) 314-2990			smckone@lgamerica.com
	Rebecca Wikman	Underwriting Consultant	Underwriting	(301) 810-4509			rwikman@lgamerica.com
	Heather Zoltak	Underwriting Consultant	Underwriting	(240) 314-2908			hzoltak@lgamerica.com
	Monesia Lockett	Underwriting Consultant	Underwriting	(240) 314-2906			mlockett@lgamerica.com
	Jill Teachout	Underwriting Consultant	Underwriting	(301) 315-2575			jteachout@lgamerica.com
Gina Marcellino	NY UW Manager	Underwriting	(516) 229-3178			gmarcellino@lgamerica.com	
L & C	Contracting Inbox Banner	Contracting	Contracting	(888) 585-9198	4163		agenticensing@bannerlife.com
	Contracting Inbox William Penn	Contracting	Contracting	(888) 585-9198	3374		wpagenticensing@lgamerica.com
	Claudia Gray Banner	Manager	Contracting	(888) 585-9198	4624		cgray@lgamerica.com
	Shannon Stevens William Penn	Manager, Agency Services	Contracting	(888) 585-9198	4788		sstevens@lgamerica.com
	Commissions Inbox	Commissions	Commissions	(888) 585-9198	2711		commission@lgamerica.com
	Shannon Stevens	Manager	Commissions	(888) 585-9198	4788		sstevens@lgamerica.com
Life Sales Management	Sales Support	Life Sales Support	Life Sales	(888) 585-9198	4129		salesupport@lgamerica.com
	Farron Blanc	Brokerage Distribution & Strategy, VP	Life Sales	(332) 209-6174			fblanc@lgamerica.com
	Ernie Staton	National Account VP	Life Sales	(240) 815-0198			estaton@lgamerica.com
	Kristin Boies	National Account Manager	Life Sales	(319) 440-4677			kboies@lgamerica.com
	Kristin Weldon	RVP Business Development	Life Sales	(888) 585-9198	4553		kweldon@lgamerica.com
	Dan Alhage	RVP Business Development	Life Sales				dalhage@lgamerica.com
	Gino Wang	RVP Business Development	Life Sales	(240) 549-4353			gwang@lgamerica.com
	Casey Castagna	RVP Business Development	Life Sales	(404) 434-4384			ccastagna@lgamerica.com
	Jennifer Teeters	RVP Business Development	Life Sales	(240) 344-7608			jteeters@lgamerica.com
	Kelly Bennett	RVP Advanced Sales	Life Sales				kbennett@lgamerica.com
	Martie McLaughlin	Internal Account Manager	Life Sales	(888) 585-9198	4554		mmclaughlin@lgamerica.com
	Scott Mitchell	Internal Account Manager	Life Sales	(888) 585-9198	4965		smitchell@lgamerica.com
	Samuel Mimbs	Internal Account Manager	Life Sales	(240) 549-4411			smimbs@lgamerica.com
	Nancy Fahy	Internal Account Manager	Life Sales	(888) 585-9198			nfahy@lgamerica.com
	BeverlyAnn Guerra	Internal Account Coordinator	Life Sales	(888) 585-9198			bguerra@lgamerica.com
Allie Sipka	Internal Account Coordinator	Life Sales	(888) 585-9198			asipka@lgamerica.com	
Carol Gooch	Internal Account Coordinator	Life Sales	(888) 585-9198			cgooch@lgamerica.com	
Nathan Olterman	Internal Account Coordinator	Life Sales	(888) 585-9198			noilterman@lgamerica.com	

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Policyholder Services	Equitable Policy holder Services	Mailing Address	8501 IBM Drive, Suite 150, Charlotte, NC. 28262	888-228-6690			life_wholesaler@equitable.com
	MONY Policyholder Services	Mailing Address	100 Madison Street, Syracuse, NY. 13202	800-487-6669			life_wholesaler@equitable.com
	US Financial Life Ins. Co. Policyholder Svcs	Mailing Address		800-959-3894			-
New Business <\$10MM and <Age 80	Informals	Mailing Address	8501 IBM Drive, Suite 150, Charlotte, NC. 28262	800-924-6669	Opt 1		equitableinformal@equitable.com
	Formal Applications	Mailing Address		800-924-6669	Opt 1		equitableformal@equitable.com
	New Business - Inquiries / Pending Requirements	Mailing Address		800-924-6669	Opt 1		equitableformal@equitable.com
	New Business - Delivery Requirements	Mailing Address		800-924-6669	Opt 1		PostIssueDeliveryReq@equitable.com
	Term Conversions	Mailing Address		800-924-6669	Opt 1		noctermconversion@equitable.com
Chief UW	David Parr	Sr. Director, Head of Underwriting Operations	Underwriting	704-341-6940			david.parr2@equitable.com
	Michael Derrig	Director and Chief Underwriter	Underwriting	860-409-1270			michael.derrig@equitable.com
	George Estelle	Managing Chief Underwriter	Underwriting	980-308-8804			George.Estelle@equitable.com
	Jeremy Buckley	Underwriter	Underwriting	860-409-1322			Jeremy.Buckley@equitable.com
	Matt Kinney	Senior Underwriter	Underwriting	704-341-6504			Matthew.Kinney@equitable.com
	Robert Hamilton	Senior Underwriter	Underwriting	980-495-7935			Robert.Hamilton@equitable.com
	Patty Kruse	Senior Underwriter	Underwriting	980-308-8776			Patty.Kruse@equitable.com
	Phil Magaldi	Senior Underwriter	Underwriting	980-308-8880			Philip.Magaldi@equitable.com
Case Mgr	John Wray	Lead Underwriter	Underwriting	980-495-7920			John.Wray@equitable.com
	Brian Sumutka	Head of New Business	New Business	704-341-6417			brian.sumutka@equitable.com
	Roger Myers	Wholesale Lead Manager, Life New Business	New Business	704-341-6727			Roger.myers@equitable.com
	Michelle Kepler	Head of Case Management	New Business	704-341-6288			michelle.kepler@equitable.com
Licensing & Commissions	Betty Vinson	Sr. Manager, Commissions and Licensing	New Business	704-341-6479			Betty.Vinson@equitable.com
	Licensing General Inquiries	Licensing	Licensing	800-924-6669	Opt 3		lifelicensing@equitable.com
	Gina Porter	Licensing Representative	Licensing	704-540-3953			gina.porter@equitable.com
	Commissions General Inquiries	Commissions	Commissions	800-924-6669	Opt 4		lifecomp@equitable.com
1035	Tammy Hilburn	Commissions Specialist	Commissions	704-341-7025			tammy.hilburn@equitable.com
	Jodi Mancato	Replacement Rep	Replacement / 1035 Exchange Team	704-341-6887			jodi.mancato@equitable.com
Specialty Markets	Misty Hendrick	Replacement Rep	Replacement / 1035 Exchange Team	7043416355			renee.coleman@equitable.com
	Advanced / Specialty Market Sales	Advanced Markets Sales Team	Advanced Markets	800-316-9981	Opt 2		EQH.Advanced.Markets.Team.Directory
	Robert Azzopardi	Head of Advanced Markets	Advanced Markets	704-341-6308			robert.azzopardi@equitable.com
	Bruce Guillemette, MSM, CLU, ChFC, FLMI	Vice President	Advanced Case Consultant	860-409-1133			bruce.guillemette@equitable.com
	Michael Geeraerts, CPA, JD, CLU, NQPA	Advanced Markets Attorney	Advanced Markets	516-697-1460			michael.geeraerts@equitable.com
	Katy Duncan, CFP, ChFC, CLU, RICP, NQPA, FLMI	Advanced Markets	Advanced Markets	704-341-6327			katy.duncan@equitable.com
	Hunter White	Advanced Case Design	Advanced Markets	860-409-1127			hunter.white@equitable.com
	Michael Chan	Advanced Case Design	Advanced Markets	860-409-1314			michael.chan@equitable.com
EQH Leadership	Peter Cyr, ChFC, CLU, FLMI	Advanced Case Design	Advanced Markets	860-409-1111			peter.cyr@equitable.com
	Tom McGlynn, ChFC, CLU	Advanced Case Design	Advanced Markets	201-743-2031			Thomas.McGlynn@equitable.com
Key Accounts	David Kahal	Head of U.S. Distribution	Leadership	203-434-5555			David.Kahal@equitable.com
	Jim Crimmins	Vice President, Life Distribution	Leadership	847-956-9804			james.crimmins@equitable.com
	Amy Feintuch	VP Channel Development	Strategic Partnerships	770-330-5142			amy.feintuch@equitable.com
	Damon Myers	Senior Internal Wholesaler	Strategic Partnerships	704-341-6282			damon.myers@equitable.com
	Richard Zulaybar	Strategic Partnerships Director BGA	Strategic Partnerships	(704) 617.0487			richard.zulaybar@equitable.com
	Stephanie Otero	Strategic Partnerships Liaison	Strategic Partnerships	860-798-5324			stephanie.otero@equitable.com



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Sales Support	Scott Hults	Regional Vice President	North TX	424-202-0901			scott.hults@equitable.com
	Pete Osborn	Regional Vice President	AK, WA, OR, ID, MT, WY, UT, CO	720-653-8828			pete.osborn@equitable.com
	Nathan Sawyer	Regional Vice President	New England, RI, ME, VT, NH, MA, CT	508-614-0883			nathan.sawyer@equitable.com
	Mark Brooks	Regional Vice President	South TX, OK, NV, AZ, NM	832-788-8417			mark.brooks@equitable.com
	Chris Khatchadrian	Regional Vice President	LA to North CA, HI	610-416-3165			chris.khatchadrian@equitable.com
	David Templin	Regional Vice President	WI, MN, ND, SD, NE, IA	312-622-0100			David.Templin@equitable.com
	Alexis Daughtridge	Regional Vice President	IL, MO, KS	224-216-6007			alexis.daughtridge@equitable.com
	John Price	Regional Vice President	MI, IN, OH, KY	859-866-5646			john.price@equitable.com
	Greg Pearce	Regional Vice President	GA, AL, MS, AR, FL - Jacksonville	470-808-9683			gregory.pierce@equitable.com
	Tracy Hedworth	Regional Vice President	Upstate NY, Westchester	315-521-2488			tracy.hedworth@equitable.com
	Tom Thomas	Regional Vice President	NJ	732-773-1751			tom.thomas@equitable.com
	Keith Wziontko	Regional Vice President	LI, NY City	860-508-6550			keith.wziontko@equitable.com
	David Brain	Regional Vice President	PA, WV	610-609-1163			david.brain@equitable.com
	Nickolas Ballas	Regional Vice President	TN, NC, SC	704-530-4529			nickolas.ballas@equitable.com
	Sha' Meeka Gardener	Regional Vice President	VA, DE, MD, DC	980-264-2389			shameeka.gardener@equitable.com
Bill Borzor	Regional Vice President	Central FL, Southern FL, PR	813-758-0583			william.borzor@equitable.com	

LEGEND DEDICATED RESOURCE TO AIN
 GENERAL PHONES/EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
New Business	Julia Fantilli	VP Customer Service & US New Business	New Business Services	(416) 317-3659			jfantilli@foresters.com
	LizAnn Thomas	Team Leader, Insurance Operations	New Business	(437) 782-8324			lthomas@foresters.com
	Mansoor Khan	Speciality Market Case Manager	Specialty Markets	(437) 561-3588			mkhan@foresters.com
	Meera Mahendra	Producer Experience Case Manager	Life New Business	(437) 561-2778			mmahendra@foresters.com
	New Business & Underwriting	New Business & Underwriting	General Line	(866) 466-7166	Opt 2		nbnewwbiz@foresters.com
Underwriting	Doug Parrott	AVP, Chief Underwriter	Underwriting	(416) 467-2894			dparrott@foresters.com
	Sandra Viteri	Senior Underwriting Manager	Underwriting	(437) 782-8196			sviteri@foresters.com
	Kamal Dan	Senior Underwriter	Underwriting	(437) 561-3458			kdan@foresters.com
	New Business & Underwriting Life	New Business & Underwriting Life	General Line	(866) 466-7166	Opt 2		nbnewwbiz@foresters.com
Inforce Policy Service	Vanessa DiCiacca	Manager, Specialty Markets	Policy Service	(437) 561-3524			vdiciacca@foresters.com
	Rosa Phillips	Manager, Inforce	Policy Service	(437) 561-3554			rophillips@foresters.com
	David Sullivan	AVP, Claims, Compensation & Contracting	Claims Life	(416) 467-2494			dsullivan@foresters.com
	Alex Geysendorpher	Manager, Claims	Claims Life	(437) 561-3598			ageysendorpher@foresters.com
	Thomas Phin	Team Leader, Claims	Claims Life	(437) 782-8113			tphin@foresters.com
	Jill McMahan	Manager, Experience Center, Payments	Payments & Reinstatements	(437) 561-2828			jmcmahan@foresters.com
	Claims Life	Claims Life	Claims	(866) 466-7166	Opt 6		
	Inforce Policy Service Life	Inforce Policy Service Life	Policy Service	(866) 466-7166	Opt 7		
	Payment Services Life	Payment Services Life	All Life Policy Billing Changes	(866) 466-7166	Opt 3		
Inforce Policy Service Annuity	Inforce Policy Service Annuity	Policy Service	(855) 493-5422	Opt 4			
Contracting & Commissions	David Sullivan	AVP, Claims, Compensation & Contracting	Life Licensing & Contracting	(416) 467-2494			dsullivan@foresters.com
	Kelley Cox	Senior Manager, Contracting & Compensation	Life Licensing & Contracting	(416) 467-2666			kcox@foresters.com
	Kaye Feliciano	Team Leader, Compensation	Life Compensation	(437) 561-3486			kfeliciano@foresters.com
	Noha Sribnovski	Manager, Contracting	Life Contracting	(437) 561-3423			NSribnovski@foresters.com
	Life Contracting Paperwork	Life Contracting Paperwork	Life Licensing & Contracting	(866) 466-7166	Opt 4		ezcontract@foresters.com
	Life Contracting Correspondence	Life Contracting Correspondence	Life Licensing & Contracting	(866) 466-7166	Opt 4		AgencyAdmin@foresters.com
Nat'l Accounts	Mark Rush	Chief Distribution Officer	Life Insurance Sales	(952) 463-1117			mrush@foresters.com
	Kelly Steinmetz	AVP, National Sales Director	Life Insurance Sales	(952) 463-1118			ksteinmetz@foresters.com
	Tony Morrison	AVP, National Sales Director	Life Insurance Sales	(952) 854-8642			tomorrison@foresters.com
	Emory Mullen	National Sales Specialist	Life Insurance Sales	(952) 814-5966			emullen@foresters.com
	Andrew Orth	National Sales Specialist	Life Insurance Sales	(952) 814-5976			aorth@foresters.com
	John Avery	Internal Support	Life Insurance Sales	(952) 814-5973			javery@foresters.com
	David Johnson	Internal Support	Life Insurance Sales	(952) 814-4600			djohnson@foresters.com
Sales	Sales Desk	Sales Support & Marketing Life	PreSale Support, Product & Marketing Materials	(866) 466-7166	Opt 1		
	Jacqueline Lemon	AVP, Distribution Support & Sales	Life Sales	(952) 814-5965			jlemon@foresters.com
	Gerry Salvatore	AVP, Business Development	Life Sales	(416) 467-2985			gsalvatore@foresters.com
	Jeanne Gazlay	Senior Manager Sales Op and Business Development	Life Sales	(952) 854-8643			jgazlay@foresters.com
	Brian Coumoyer	Manager, Advanced Markets & Training	Life Sales	(416) 467-2479			bcoumoyer@foresters.com



LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Policyholder Services	Policyholder Services	Policyholder Services	Policyholder Services	(800) 445-6758	Opt. 2, Opt 3		
	Kristina Gurich	Director, Policyholder Services	Policyholder Services	(515) 655-7874			Kristina.Gurich@fglife.com
New Business & Underwriting	Quick Quote	Underwriting Risk Assessment Line	Underwriting	(800) 445-6758	Opt. 2, Opt 1		riskassessment@fglife.com
	Underwriting & New Business	New Business submissions	New Business	(800) 445-6758	Opt. 2, Opt 1	(888) 858-4795	LifeCaseMgmt@fglife.com
	New Business Delivery Requirements	New Business Delivery Requirements	New Business	(800) 445-6758	Opt. 2, Opt 3		DeliveryRequirements@fglife.com
	Robin Holicky	AVP, Chief Underwriter & Life Operations	Life Operations	(515) 513-5753			robin.holicky@fglife.com
	Patrick Johnston	Managing Director, Underwriting	Life New Business	(402) 603-4328			patrick.johnston@criplus.com
	John Sherman	Director, Technical Underwriting	Life Operations	(515) 421-2838			john.sherman@fglife.com
	Wanda Hicks	Principal Underwriting Consultant	Life Operations	(515) 675-9378			wanda.hicks@fglife.com
	Chris Murphy	Supervisor, Life Brokerage Case Management	Life Operations	(515) 513-4839			chris.murphy@fglife.com
L & C	Contracting Inbox		Contracting	(800) 445-6758	Opt 4	(410) 895-0129	Contracting.Support@fglife.com
	Commission Inbox		Commissions	(800) 445-6758	Opt 4		Commissions.Support@fglife.com
	Eric Johnson	Manager, Agency Services	Contracting	(515) 330-3350			Eric.Johnson@fglife.com
	Dylan Lampe	Manager, Agency Services	Commissions	(712) 830-5218			Dylan.Lampe@fglife.com
	Eric Miller	VP, Retail Operations Shared Services	Agency Services	(515) 513-5705			Eric.Miller@fglife.com
Life Sales MGMT	F&G Life Sales Support	Life Sales Support	Life Sales	(800) 357-8734			Life.Sales@fglife.com
	Nate Geurkink	VP, Life Distribution	Life Sales	(515) 218-4567			nate.geurkink@fglife.com
	Jamie Conlon	National Account Manager	Life Sales	(469) 693-0070			jamie.conlon@fglife.com
Annuity Sales MGMT	F&G Annuity Sales Support	Annuity Sales Support	Annuity Sales	(866) 477-7932			salesdesk@fglife.com
	Ryan Snyder	National Account VP	Annuity Sales	(443) 280-5527			ryan.snyder@fglife.com

LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	Inforce Policy Service	Inforce Service	Customer Service	(855) 887-4487			askcustomerservice@gafg.com
	Inforce Illustrations	Inforce Service	Customer Service	(855) 887-4487	Opt 5, 2		inforceillustrations@gafg.com
	Web Support	Customer Service	Website Assistance/Troubleshooting	(855) 887-4487			askcustomerservice@gafg.com
	Annuity & LTC Sales, Marketing Support & Product	Sales, Marketing Support & Product	Sales, Marketing Support & Product	(833) 275-4248	Opt 2, 5	(610) 548-5212	annuity.marketing@gafg.com
	Annuity & LTC New Business & Underwriting	New Business & Underwriting	New Business & Underwriting	(833) 275-4248		(785) 286-6104	annuityservicecenter@gafg.com
	Annuity & LTC Licensing, Contracting & Commissions	Licensing, Contracting & Commissions	Licensing, Contracting & Commissions	(833) 275-4248		(785) 286-6104	annuityservicecenter@gafg.com
	Annuity & LTC Post Issue, Inforce Illustrations & Claims	Annuity & LTC Post Issue, Inforce Illustrations & Claims	Annuity & LTC Post Issue, Inforce Illustrations & Claims	(832) 750-4248			Varies by Policy number See below
	Annuity & LTC Post Issue, Inforce Illustrations & Claims	Annuity Contracts Starting with A, B, C or D				(855) 299-0104	GAOperations@email.gafg.com
	Annuity & LTC Post Issue, Inforce Illustrations & Claims	Annuity Contracts Starting with 5XX, 6XX, 7XX or 8XX				(785) 286-6104	annuityservicecenter@gafg.com
	Annuity & LTC Post Issue, Inforce Illustrations & Claims	Annuity Contracts Starting with 200				(877) 554-2413	annuitypolicyservice@gafg.com
L&C	Licensing and Contracting	General Email	Licensing and Contracting	(855) 887-4487	Opt 7		contracting@gafg.com
	Compensation	General Email	Compensation	(855) 887-4487	Opt 7		commissions@gafg.com
Specialty Markets	Advanced / Specialty Market Sales	Advanced Markets Sales Team	Advanced Markets	(855) 887-4487	Opt 2		Global Atlantic Advanced Markets Team
National Sales	Keaton Schut	VP, National Accounts Independent Channel	VP, National Accounts Independent Channel	(515) 745-3323			Keaton.Schut@gafg.com
	Kevin Bowden	AVP, Account Manager	AVP, Account Manager	(484) 364-1336			Kevin.Bowden@gafg.com
	Ryan Thomas	VP, Sales Independent Channel	VP, Sales Independent Channel	(515) 393-3731			Ryan.Thomas@gafg.com
	Sheldon Lamb	Annuities Business Dev. Independent Channel	Annuities Business Dev. Independent Channel	(610) 249-0758			Sheldon.Lamb@gafg.com
	Alec Gulasarian	Internal Sales, Independent Channel	Internal Sales, Independent Channel	(610) 783-3417			Alec.Gulasarian@gafg.com
	Emily Logan	Internal Account Manager Independent Channel	Internal Account Manager Independent Channel	(610) 548-5349			Emily.Logan@gafg.com
	Claims	General Email	Inforce Sales and Service	(855) 887-4487	Opt 5,1		askcustomerservice@gafg.com



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT							
Cust Svc	Richard Lanigan	Senior Director, Life and Annuities Contact Centers	Client Services & Inforce Management	(603) 531-4567			rlanigan@jhancock.com
	Peter Mead	Director	Inforce Illustrations	(603) 531-4659			pmead@jhancock.com
	National Sales Support	Sales Desk	Illustrations and Marketing Support	(888) 266-7498	Opt. 2		
	Website Support	Website	Producer Support Registrations and Inquiries & Inforce Access				JH_eservice@jhancock.com
	Website Support	Website	Firm Support Registrations and Inquiries				OMC@jhancock.com
	Inforce Policy Support	Inforce Policy Service	Inforce Inquiries, Policy Change Forms	(800) 387-2747			
	Inforce Illustrations	Inforce Policy Service	Inforce Illustrations	(800) 505-9427	Opt. 1		usillust@jhancock.com
	Inforce Customer Service	Inforce Policy Service	Inforce Inquiries	(800) 505-9427	Opt. 1		
New Business	Quick Quote:	Quick Quote Submissions	New Business				advantagequickquotes@jhancock.com
	Underwriting & New Business	New Business Submissions	New Business	(800) 505-9427	Opt. 4		www.jhsaleshub.com
	Underwriting & New Business New York	New Business Submissions	New Business	(800) 505-9427	Opt. 4		www.jhsaleshub.com
	Sarah Young	AVP, Insurance New Business Operations	Life New Business	(416) 852-3770			sarah_young@jhancock.com
	Carmen Chan	Director, Case Management and Policy Issue	Life New Business	(617) 546-5148			carmen_chan@jhancock.com
	Jennifer Boyce	Sr. Manager, Case Management	Life New Business	(617) 546-5153			JBoyce@jhancock.com
	Litoya Relph	Case Manager Specialist	Case Management	(617) 546-5226			LRelph@jhancock.com
	Mwanza Fedee	Senior Case Manager	Case Management	(617) 546-5202			mwanza_fedee@manulife.com
	Francesca CordiaDavis	Senior Case Manager	Case Management	(617) 546-5168			fcordia@jhancock.com
	Sara Brooks	Case Manager	Case Management	(617) 546-5165			sbrooks@jhancock.com
	Jaswinder Singh (on leave)	Case Manager	Case Management	(617) 546-5135			jaswinder_k_singh@jhancock.com
Kathrine Janek	Case Manager	Case Management	(617) 275-8571			kjanek@jhancock.com	
Customer Svc Replacement Analyst Team	Replacements	Replacements	(800) 500-3101			replacements@jhancock.com	
Underwriting	Kim Parsons	General Director	Underwriting	(617) 275-8443			kim_parsons@jhancock.com
	Filomena Rotundo	Managing Sr. Underwriting Director	Underwriting	(617) 275-8444			filomena_rotundo@jhancock.com
	JoAnne Aimola	Senior Underwriter Director	Underwriting	(617) 275-8497			jaimola@jhancock.com
	Rich Silva	Senior Underwriter Director	Underwriting	(617) 275-8470			rsilva@jhancock.com
	Joy Faust	Senior Consultant	Underwriting	(617) 275-8500			joy_faust@jhancock.com
	Mary Kreuz	Senior Consultant	Underwriting	(617) 275-8524			mkreuz@jhancock.com
	Scott Weir	Senior Consultant	Underwriting	(617) 275-8503			sweir@jhancock.com
	Penny Rhydderch	Underwriting Consultant	Underwriting	(617) 546-5227			penny_rhydderch@jhancock.com
Licensing & Commissions	General Email:	L/C General	L/C General	(800) 505-9427	Opt. 2		USAGENCY@jhancock.com
	Licensing Inbox:	Licensing	Licensing	(800) 505-9427	Opt. 2		licinquiry@jhancock.com
	Firm Contracting Inbox:	Contracting	Firm Contracting				jhinsurancecontracting@jhancock.com
	Olivia Vail	Senior Compensation Specialist	Compensation	(617) 546-3258			ovail@jhancock.com
	Camille Sarly Verdone	Compensation Manager	Compensation	(617) 546-3235			camille_sarly_verdone@jhancock.com
	Angel Klodt	Licensing Manager	Licensing and Agent Contracting	(617) 314-8406			angel_klodt@jhancock.com
	Jonathan Squire	Director, Distribution Operations & Contracts	Firm Contracting	(617) 572-4804			jsquire@jhancock.com
Specialty Markets	Advanced / Specialty Market Sales	Advanced Markets Sales Team	Advanced Markets	(888) 266-7498	Opt. 3		John Hancock Advanced Markets Team
	Carly Brooks, JD, CFP, CLU	AVP & Counsel, Head of Advanced Markets	Advanced Markets	(617) 671-1330			caroline_brooks@jhancock.com
	John Harrison, CLU, ChFC, FLMI, CASL	Director & Senior Consultant, Advanced Markets Consultants	Advanced Markets	(617) 671-1334			joharrison@jhancock.com
	Martin Smith, CLU, ChFC	Senior Consultant, Advanced Markets Consultants	Advanced Markets	(617) 671-1336			martin_smith@jhancock.com
	Jacqueline Clark, CLU	Consultant, Advanced Markets Consultants	Advanced Markets	(617) 671-1340			jclark@jhancock.com
	Mike Walker, CLU, ChFC	Senior Consultant, Advanced Markets Consultants	Advanced Markets	(617) 671-1337			mwalker@jhancock.com
	Ana Medinacelli Canelos	Director, Advanced Markets Consultants	Advanced Markets	(617) 480-2756			amedinacelli@jhancock.com
	Matt Ravech, JD, LLM, CFP	Associate Counsel, Head of Complex Cases & Financial Underwriting Liaison	Advanced Markets	(857) 210-6578			mravech@jhancock.com
	John C. Snider II, JD	AVP & Associate Counsel	Advanced Markets	(617) 671-1331			jcsnider@jhancock.com
	Meg Patterson, JD	Associate Counsel	Advanced Markets	(617) 671-1344			margaret_patterson@jhancock.com
	Tracey Ullom, JD, LLM, CLU	Associate Counsel	Advanced Markets	(617) 671-1332			tullom@jhancock.com
	Denise Dudko	Marketing Specialist	Advanced Markets	(617) 572-1081			ddudko@jhancock.com
	Jennifer White, CLTC	Director of Living Benefits	Advanced Markets	(617) 459-2373			jennifer_x.white@jhancock.com



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	Na	Fl	AC	Cts				
Regional Sales Offices (East)	Emily Lanuto				National Account VP	Account Management	(617) 757-2807	elanuto@jhancock.com
	Wayne Baldwin, CLU, FLMI				Pittsburgh RVP		(412) 298-4980	wayne_baldwin@jhancock.com
	Brenna Kucinski				Sales Support Specialist	MD, WV, PA, DE, Southern & Western NJ, Northern VA, DC & Metro Area	(617) 546-2120	bkucinski@jhancock.com
	Matt Johnson				Sales Support Specialist		(617) 546-1782	mjohnson@jhancock.com
	Amy Carcieri, CLU				Boston RVP		(617) 943-2287	ACarcieri@jhancock.com
	Kyle Burns				Sales Support Specialist	New England, Litchfield County (CT) & New Haven County (CT)	(617) 546-1804	kburns@jhancock.com
	Jack Fallon				Sales Support Specialist		(617) 546-1840	john_fallon@jhancock.com
	John Fitzpatrick, ALMI, ACS				CT/OH/Upstate NY RVP		(671) 834-5219	JFitzpatrick@jhancock.com
	Daisy Donovan				Sales Support Specialist	Upstate NY, OH, TN, & KY	(617) 5461827	ddonovan@jhancock.com
	Stephen Burns				New Jersey RVP		(860) 906-2289	SBurns@jhancock.com
	Anthony Laverdure				Sales Associate	New York Metro Region & Fairfield County, CT	(617) 546-1792	alaverdure@jhancock.com
	Ross Wahl				Sales Associate		(617) 546-2214	rwahl@jhancock.com
	Todd Miles				Atlanta RVP		(617) 947-5025	tmiles@jhancock.com
	Cam Bando				Sales Support Specialist	GA, Northern FL, AL, MS, NC, SC & Southern VA	(617) 546-2182	cbando@jhancock.com
	Josh Inocencio				Sales Support Specialist		(617) 546-2032	jinocencio@jhancock.com
	Kimberly Lipps				Detroit RVP		(603) 380-6677	klipps@jhancock.com
	Patrick Trainor				Sales Support Specialist	IN, MI	(617) 546-2071	ptrainor@jhancock.com
	Andrew Szpiro				Ft Lauderdale RVP		(954) 614-5627	andrew_szpiro@jhancock.com
	Alastair Crippen				Sales Support Specialist	Southern FL	(617) 546-2084	acrippen@jhancock.com
	Harrison Stivers				Sales Support Specialist		(617) 546-2012	hstivers@jhancock.com
Regional Sales Offices (West)	Matt Fitzpatrick				Minneapolis RVP		(617) 894-7750	matthew_fitzpatrick@jhancock.com
	Chase Hoffman				Sales Support Specialist	ND, MN, WI, SD	(617) 546-1776	choffman@jhancock.com
	Doug Koch, CLU				L.A. Woodland Hills RVP		(949) 230-0399	doug_koch@jhancock.com
	Brandon Harrison				Sales Support Specialist	Los Angeles & San Luis Obispo, CA	(617) 546-1962	bharrison@jhancock.com
	Kyle Royce				Sales Support Specialist		(617) 546-1876	KRoyce@jhancock.com
	Brad Newcomb				Chicago RVP		(331) 247-9651	bnewcomb@jhancock.com
	Matt Miller				Sales Support Specialist	IA, IL	(617) 546-1830	mmiller@jhancock.com
	Kevin Yerkovich				Orange County RVP		(857) 272-5869	kevin_yerkovich@jhancock.com
	Michelle Chambliss				Sales Support Specialist	Orange County, San Diego, & Southern CA	(617) 546-2071	mchambliss@jhancock.com
	Chris Martin				St. Louis RVP		(913) 908-7404	chris_martin@jhancock.com
	Christine Houde				Sales Support Specialist	OK, MO, AR, KS, NE	(617) 546-2018	choude@jhancock.com
	David Ricketts, FMLI				Northern CA RVP		(206) 437-5784	david_ricketts@jhancock.com
	Bobby Gomez				Sales Support Specialist	WA, OR, Northern CA, HI, AK, Guam	(617) 546-1836	robert_gomez@jhancock.com
	Nick Viveiros				Sales Support Specialist		(617) 546-1767	nviveiros@jhancock.com
	Joey Ussery, CLU, ChFC, LUTCF				Houston RVP		(281) 610-2746	joey_ussery@jhancock.com
	Caelan Collins				Sales Support Specialist	TX, LA	(617) 546-1759	ccollins@jhancock.com
	William Horriqan				Sales Support Specialist		(617) 546-1992	whorriqan@jhancock.com
Paul Adelson, MBA, CFP, CLU				Denver RVP		(303) 960-6996	padelson@jhancock.com	
Dawson Crouch				Sales Support Specialist	AZ, NM, CO, WY, UT, NV, MT, ID	(617) 546-1866	dcrouch@jhancock.com	



LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Policy holder Services	Claims Banner	Banner Claims	Policyholder Services	(888) 585-9198	6974		bannerclaims@lgamerica.com
	Claims William Penn	William Penn Claims	Policyholder Services	(888) 585-9198	3379		bannerclaims@lgamerica.com
	John Foster	Customer Care Supervisor	Policyholder Services	(301) 810-4978			jfoster@lgamerica.com
New Business	Quick Quote	New Business	New Business				www.lgaquickquote.com
	Banner, New Business	New Business	New Business	(855) 914-9115	Opt 2		onlineapp@lgamerica.com
	William Penn, New Business	New Business	New Business	(888) 585-9198	3102		nyuwteam1@lgamerica.com
	Traditional Application Assist	New Business	New Business	(800) 839-5960			onlineapp@lgamerica.com
	Banner Post Issue, General Service	Policy Issue & Reissue	Policy Issue & Reissue	(888) 585-9198	6947		banner_reissue@lgamerica.com
	William Penn Post Issue, General Service	Policy Issue & Reissue	Policy Issue & Reissue	(888) 585-9198	6947		Penn_reissue@lgamerica.com
	Banner Policy Delivery, General Service	Policy Delivery	Policy Delivery	(888) 585-9198	6947		bannerdelivery@lgamerica.com
	William Penn Policy Delivery, General Service	Policy Delivery	Policy Delivery	(888) 585-9198	6947		penn_delivery@lgamerica.com
	Elizabeth Fonseca	Supervisor, William Penn	New Business	(888) 585-9198	3142		efonseca@lgamerica.com
	Khelli Williams	Manager	New Business	(888) 585-9198	4618		kwilliams@lgamerica.com
	Stacie Miller	Supervisor, Banner Life	New Business	(310) 810-8489			smiller@lgamerica.com
Jason Zais	Relationship Manager	New Business	(301) 279-4183			jzais@lgamerica.com	
Underwriting	Stacey Richardson	Manager	Underwriting	(240) 341-3016			srichards@lgamerica.com
	Melissa Myers	Sr. Underwriting Consultant	Underwriting	(301) 810-4991			mmyers@lgamerica.com
	Sam Drury	Sr. Underwriting Consultant	Underwriting	(516) 229-3190			sdrury@lgamerica.com
	Belinda Davis	Underwriting Consultant	Underwriting	(301) 294-6942			bedavis@lgamerica.com
	Pamela Ferrell	Underwriting Consultant	Underwriting	(301) 810-4747			pferrell@lgamerica.com
	Sarah McKone	Underwriting Consultant	Underwriting	(240) 314-2990			smckone@lgamerica.com
	Rebecca Wikman	Underwriting Consultant	Underwriting	(301) 810-4509			rwikman@lgamerica.com
	Heather Zoltak	Underwriting Consultant	Underwriting	(240) 314-2908			hzoltak@lgamerica.com
	Christopher Collins	Underwriting Consultant	Underwriting	(516) 229-3148			chcollins@lgamerica.com
	Monesia Lockett	Underwriting Consultant	Underwriting	(240) 314-2906			mlockett@lgamerica.com
	Jill Teachout	Underwriting Consultant	Underwriting	(301) 315-2575			jteachout@lgamerica.com
Gina Marcellino	NY UW Manager	Underwriting	(516) 229-3178			gmarcellino@lgamerica.com	
L & C	Contracting Inbox Banner	Contracting	Contracting	(888) 585-9198	4163		agenticensing@bannerlife.com
	Contracting Inbox William Penn	Contracting	Contracting	(888) 585-9198	3374		wpagenticensing@lgamerica.com
	Claudia Gray Banner	Manager	Contracting	(888) 585-9198	4624		cgray@lgamerica.com
	Shannon Stevens William Penn	Manager, Agency Services	Contracting	(888) 585-9198	4788		sstevens@lgamerica.com
	Commissions Inbox	Commissions	Commissions	(888) 585-9198	2711		commission@lgamerica.com
	Shannon Stevens	Manager	Commissions	(888) 585-9198	4788		sstevens@lgamerica.com
Life Sales Management	Sales Support	Life Sales Support	Life Sales	(888) 585-9198	4129		salesupport@lgamerica.com
	Farron Blanc	Brokerage Distribution & Strategy, VP	Life Sales	(332) 209-6174			fblanc@lgamerica.com
	Ernie Staton	National Account VP	Life Sales	(240) 815-0198			estaton@lgamerica.com
	Kristin Boies	National Account Manager	Life Sales	(319) 440-4677			kboies@lgamerica.com
	Kristin Weldon	RVP Business Development	Life Sales	(888) 585-9198	4553		kweldon@lgamerica.com
	Mary Beth Bonacorsa	RVP Business Development	Life Sales	(516) 652-9303			mbonacorsa@lgamerica.com
	Gino Wang	RVP Business Development	Life Sales	(240) 549-4353			gwang@lgamerica.com
	Casey Castagna	RVP Business Development	Life Sales	(404) 434-4384			ccastagna@lgamerica.com
	Jennifer Teeters	RVP Business Development	Life Sales	(240) 344-7608			jteeters@lgamerica.com
	Martie McLaughlin	Internal Account Manager	Life Sales	(888) 585-9198	4554		mmclaughlin@lgamerica.com
	Scott Mitchell	Internal Account Manager	Life Sales	(888) 585-9198	4965		smitchell@lgamerica.com
	Samuel Mimbs	Internal Account Manager	Life Sales	(888) 585-9198			smimbs@lgamerica.com
	Nancy Fahy	Internal Account Manager	Life Sales	(888) 585-9198			nfahy@lgamerica.com
	BeverlyAnn Guerra	Internal Account Coordinator	Life Sales	(888) 585-9198			bguerra@lgamerica.com
	Allie Sipka	Internal Account Coordinator	Life Sales	(888) 585-9198			asipka@lgamerica.com
Nathan Olterman	Internal Account Coordinator	Life Sales	(888) 585-9198			nolterman@lgamerica.com	



LEGEND DEDICATED RESOURCE TO
GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
	Inforce Cust Service Fixed/Term Life fax	Fixed/Term Life	Customer Service			(800) 819-1987	
	Inforce Cust Service Variable/MoneyGuard fax	Variable/MoneyGuard	Customer Service			(800) 819-1987	
	Inforce Cust Service Fixed/Term Life phone	Fixed/Term Life	Customer Service	(800) 487-1485			
	Inforce Cust Service MoneyGuard phone	MoneyGuard	Customer Service	(800) 487-1485			
	Inforce Cust Service Variable Life phone	Variable	Customer Service	(800) 487-1485			
	Inforce Cust Service Fixed/Term email	Fixed/Term Life	Customer Service				CustServSupportTeam@lfg.com
	Inforce Cust Serve Variable/MoneyGuard email	Variable/MoneyGuard	Customer Service				CustServSupportTeam@lfg.com
	Website Support	Website	Technical Support	877-533-1022			webmasterlfd@lfg.com
New Business	New Business Fax/Scan/Email	New Business Submissions	New Business			(866) 690-8117	AINNB@LFG.com
	New Business TermAccel eDelivery	eDelivery Registration for New Users	New Business				Sarah.Oehling@LFG.com
	New Business TermAccel TeleApp	TeleApp	New Business	(844) 815-7582			TermAccelTeleAppTeam@LFG.com
	New Business TermAccel	TermAccel New Business Processing & Underwriting	New Business	(844) 815-6925			TermAccelUWNB@LFG.com
	Quick Quotes email:	Quick Quote	New Business				AINQuickquotes@lfg.com
	Linda Abruzzese	Operations MGR	New Business	(603) 226-5568			Linda.Abruzzese@lfg.com
	Catherine Mattice	Associate Operations Support	New Business	(866) 227-5986	61165		Catherine.Mattice@lfg.com
	Kelli Dawe	Senior Case Manager	New Business	(866) 227-5986	61103		Kelli.Dawe@lfg.com
	Deborah Eastman	Senior Case Manager	New Business	(866) 227-5986	61111		Deborah.Eastman@lfg.com
	Andrew Cuthbert	Case Manager	New Business	(866) 227-5986	61099		Andrew.Cuthbert@lfg.com
	Lynne Hujak	Case Manager	New Business	(866) 227-5986	61140		Lynne.Hujak@lfg.com
	Sarah Elwood	Senior Case Manager	New Business	(866) 227-5986	61113		Sarah.Elwood@lfg.com
	Melissa Holub	Case Manager	New Business	(866) 227-5986	61139		Melissa.Holub@lfg.com
Chris Lassen	Case Manger	New Business	(866) 227-5986	61151		Christopher.Lassen@lfg.com	
Michael Constantin	Case Manager	New Business	(866) 227-5986	61093		Michael.Constantin@lfg.com	
Underwriting	Bob Ackerley	AVP, Underwriting Account Executive	Underwriting	(847) 466-2355			Robert.AckerleyJr@lfg.com
	Alison PowerElder	Senior Underwriting Director	Underwriting	(860) 466-1248			alison.powerelder@lfg.com
	Kendra Campbell	Senior Underwriting Director	Underwriting	(860) 466-1750			kendra.campbell@lfg.com
	Wendy Goodson	UW Director	Underwriting	(860) 466-2768			Wendy.Goodson@lfg.com
	John Weiss	UW Director	Underwriting	(860) 466-1866			john.weiss@lfg.com
	Kenneth Coles	UW Director	Underwriting	(603) 339-6042			Kenneth.coles@lfg.com
	Barbara Maus	Associate UW Director	Underwriting	(603) 229-6043			Barbara.Maus@lfg.com
	Karen Marinaccio	Associate UW Director	Underwriting	(603) 229-6147			Karen.marinaccio@lfg.com
	Katie Susler	Associate UW Director	Underwriting	(743) 867-0157			katie.susler@lfg.com
	Heather Cobb	Associate UW Director	Underwriting	(603) 226-5006			Heather.cobb@lfg.com
	Christina Henderson	Sr. Underwriter	Underwriting	(603) 229-6098			Christina.Henderson@lfg.com
	Susan Rape	Sr. Underwriter	Underwriting	(603) 226-5902			susan.rape@lfg.com
	Tiffany Roberts	Sr. Underwriter	Underwriting	(603) 229-6170			Tiffany.roberts@lfg.com
	Kelly Paradis	Underwriter	Underwriting	(860) 466-3265			kelly.paradis@lfg.com
	Rob Huntington	Underwriter	Underwriting	(860) 466-2158			robert.huntington@lfg.com
	Kimberly Gibbs	Associate Underwriting Director	Underwriting	(336) 691-3265			kimberly.gibbs@lfg.com
	John Plonksy	Associate Underwriting Director	Underwriting	(603) 229-6263			john.plonksy@lfg.com
Alber Odisho	Underwriter	Underwriting	(336) 691-4898			alber.odisho@lfg.com	

[Click for WealthAccelerate Underwriting Contacts](#)



LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Term Conv, Internal Exchanges, & Multilife	Term Conversions Fax:	Term Conversion Submissions	Term Conversions			(866) 350-3627	
	Term Conversions Scan/email:	Term Conversion Submissions	Term Conversions				TermConversion@lfg.com
	Internal Exchanges Fax:	Term Conversion Submissions	Term Conversions			(800) 682-1645	
	Internal Exchanges Scan/email:	Term Conversion Submissions	Term Conversions				InternalExchange@lfg.com
	Howard Kirkpatrick	Associate Underwriting Director / Premium Finance	Term Conversion & Internal Exchanges UW	(336) 691-3814			Howard.Kirkpatrick@lfg.com
	Annette Gray	Senior Underwriter	Term Conversion & Internal Exchanges UW	(336) 691-3129			Annette.Gray@lfg.com
	Carla Brown	Underwriter	Term Conversion & Internal Exchanges UW	(336) 691-4804			Carla.Brown@lfg.com
	Demetrius Noble	Operations MGR Int Exch & Convsns	Term Conversion & Internal Exchanges NB	(336) 691-4931			Demetrius.noble@lfg.com
	Nicole J. Smith	Technical Specialist	Term Conversion & Internal Exchanges NB	(336) 691-3376			NJSmith@lfg.com
	Tara Foust	Team Leader	Term Conversion & Internal Exchanges NB	(336) 691-4395			Tara.Foust@lfg.com
	Sharon Leak	Senior New Business Associate	Term Conversion & Internal Exchanges NB	(336) 691-4159			Sharon.Leak@lfg.com
	Kellie Chovanec	Senior New Business Associate	Term Conversion & Internal Exchanges NB	(847) 466-2357			Kellie.chovanec@lfg.com
	Melissa Leppink	Senior New Business Associate	Term Conversion & Internal Exchanges NB	(336) 691-4228			Melissa.leppink@lfg.com
	Denishia Marshall	New Business Associate	Term Conversion & Internal Exchanges NB	(336) 691-3936			Denishia.marshall@lfg.com
	Joye Pressley	New Business Associate	Term Conversion & Internal Exchanges NB	(336) 691-3525			Joye.Pressley@lfg.com
Princiss Crawford	New Business Associate	Term Conversion & Internal Exchanges NB	(336) 814-0230			Princiss.crawford@lfg.com	
Lequana Pulley	New Business Associate	Term Conversion & Internal Exchanges NB	(336) 814-0597			Lequana.pulley@lfg.com	
Stephen Wildemon	New Business Associate	Term Conversion & Internal Exchanges NB	(336) 691-3428			Stephen.wildemon@lfg.com	
Incoming 1035's & Reg 60	Incoming 1035 Fax:	1035 Submissions	1035 Team			(336) 691-3843	
	Incoming 1035 Scan/email:	1035 Submissions	1035 Team				1035Team@lfg.com
	Pamela Rice	1035 & Reg 60 Manager	Incoming 1035 & Reg 60	(603) 229-6232			Pamela.Rice@lfg.com
	Robin EdgewoodReece	New Business Associate	Incoming 1035 New Business	(603) 226-5439			Robin.EdgewoodReece@lfg.com
	Reg 60 Fax:	Reg 60 Submissions	Reg 60			(866) 830-0005	
	Reg 60 Scan/email:	Reg 60 Submissions	Reg 60				NBREG60Team@lfg.com
	Barbara Ferris	Senior New Business Associate	Reg 60 New Business	(603) 226-5643			Barbara.Ferris@lfg.com
Melissa Coulombe	New Business Associate	Reg 60 New Business	(603) 226-5186			Melissa.coulombe@lfg.com	
Licensing & Commissions	Licensing	Contracting Submissions	Contracting	(800) 238-6252	Opt 1, Opt 2	(603) 226-5311	AINContracting@lfg.com
	Licensing Status	Contracting Status	Contracting	(800) 238-6252	Opt 1, Opt 2		LicensingStatus@lfg.com
	Rachel Copeland	Senior Relationship Manager		(603) 223-5891		(603) 227-2656	Rachel.Copeland@lfg.com
	Commissions	Commission Inquiries	Commissions	(800) 238-6252	Opt 1, Opt 1		Commissions.Inquiries@lfg.com
	Stacy Cox	Relationship Consultant		(336) 302-4472			Stacy.Cox@lfd.com
Specialty Markets	Specialty / Advanced Market Sales	Advanced Markets Sales Team	Advanced Sales	(877) 533-0114	Opt 3, Opt 4		
	Michael Deaton	Business Insurance Consultant	Business Insurance Solutions	(336) 691-4923			michael.deaton@lfd.com
	Till Ruggiero	Business Insurance Consultant	Premium Finance	(336) 691-4128			Till.Ruggiero@lfd.com
	Jacob T. Fulkerson	Case Designer, Specialty Markets	Specialty Markets Case Design	(336) 691-3235			jacob.fulkerson@lfd.com
	Nathan Edwards, CLU, ChFC	Head of Executive Benefits and Business Insurance	Specialty Markets	(336) 691-3762			Nathan.Edwards@LFD.com
	Katie Comer	Sales Director, Specialty Markets & Executive Benefits	Specialty Markets	(336) 691-3060			katie.comer@lfd.com
National Sales	Michelle Sollosi	Premium Finance Consultant	Premium Finance	(336) 691-4529			michelle.sollosi@lfd.com
	Keith Tower	Senior Account Manager	National Accounts	(860) 966-8870		(860) 966-8870	keith.tower@lfd.com



LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Sales Support	Life	Sales Support	All Life Products	(877) 533-0114	Opt 3, Opt 4		
	Annuity	Sales Support	Fixed and Indexed Annuities	(888) 895-4830	Opt 2		fixedannuitysales@lfd.com
	Long Term Care	Sales Support	MoneyGuard	(877) 533-0114	Opt 2, Opt 1		
	John Hogan	Internal Wholesaler	CA, HI	(860) 466-1744			john.hogan@lfd.com
	Debra Garcia	Internal Wholesaler		(860) 466-2985			debra.garcia@lfd.com
	Tana Johnson	External Wholesaler	AZ, AR, CO, LA, MS, NM, NV, OK, RI, TX, UT	(336) 549-0263			tana.johnson@lfd.com
	Teagan Doran	Internal Wholesaler		(860) 466-1322			teagan.doran@lfd.com
	Kristine Black	External Wholesaler	AL, FL, GA, NC, PR, SC, TN	(561) 866-2592		(954) 927-5959	kristine.black@lfd.com
	Jon Kimmel	External Wholesaler	DE, NJ, PA, WV	(215) 990-3883		(215) 990-7958	Jon.Kimmel@lfd.com
	Becky Hollister	Internal Wholesaler		(860) 466-1120		(260) 455-9504	rebecca.hollister@lfd.com
	John Hogan	Internal Wholesaler	ID, KY, MD, MI, VA	(860) 466-1744			john.hogan@lfd.com
	Scott Harmening	External Wholesaler	NA	(336) 346-6595			scott.harmening@lfd.com
	John Hogan	Internal Wholesaler	NA	(860) 466-1744			john.hogan@lfd.com
	Mike Coyle	External Wholesaler	AK, IA, IN, IL, KS, MN, MO, MT, ND, NE, OH, OR, SD, WA, WI, WY	(614) 230-4754			mike.coyle@lfd.com
Marshall Riggins	Internal Wholesaler	(860) 466-1527				marshall.riggins@lfd.com	
MoneyGuard Sales Support	Alanna Bonavitacola	Internal Sales Manager	MoneyGuard Sales Support	(484) 583-6612			alanna.bonavitacola@lfd.com
	Mark Buehner	External Wholesaler	AL, AR, CA, CO, GA, KS, MS, NC, NV, SC, TN	(484) 626-3022			mark.buehner@lfd.com
	Julia Dickinson	Internal Wholesaler		(484) 583-6611			julia.dickinson@lfd.com
	Glenn Usher	External Wholesaler	CT, IA, ID, MA, ME, MI, NH, NY, RI, VT, WA, WI	(609) 970-5874			glenn.usher@lfd.com
	Jordon Humphreys	Internal Wholesaler		(484) 583-1561			jordon.humphreys@lfd.com
	Rob Johnson	External Wholesaler	AZ, MN, MT, ND, NE, NM, OR, SD, UT, WY	(651) 592-6643			rob.johnson@lfd.com
	Derek Cartagena	Internal Wholesaler		(484) 583-6435			derek.cartegena@lfd.com
	Steve Moore	External Wholesaler	AK, FL, HI, IL, LA, OK, PR, TX	(832) 748-7501			steve.moore@lfd.com
	Chris Chelo	Internal Wholesaler		(484) 583-9052			chris.chelo@lfd.com
	Tim Lockwood	External Wholesaler	DC, DE, IN, KY, MD, MO, NJ, OH, PA, VA, WV	(267) 872-0811			timothy.lockwood@lfd.com
Patrick McClatchy	Internal Wholesaler	(484) 583-6867				patrick.mcclatchy@lfd.com	

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT		EMAIL ADDRESS
Policy Holder	Inforce Policy Servicing	Policyholder Services	Policyholder Services	(800) 601-9983	5		
	Life Quick Quote	Life Quick Quote Submissions	New Business	(800) 601-9983	4		MMSDlifeQuickQuotes@MassMutual.com
New Business	DI Quick Quote	DI Quick Quote Submissions	New Business	(800) 601-9983	4		MMSDDIQuickQuotes@MassMutual.com
	Trial Applications	Trial Case Submissions	New Business	(800) 601-9983	4		MMSDNewbusiness@massmutual.com
	New Business Submissions	New Business Submissions	New Business	(800) 601-9983	4		MMSDNewbusiness@massmutual.com
	Life New Business Additional Requirements	Life New Business Additional Reqs Submitted	New Business	(800) 601-9983	4		MMSD_Requirements@massmutual.com
	Life Post Issue, Delivery Requirement Submission	Life Policy Delivery Reqs Submitted	New Business	(800) 601-9983	4		LifeDeliveryRequirements@massmutual.com
	DI New Business Additional Requirements	Life New Business Additional Reqs Submitted	New Business	(800) 601-9983	4		DINewBusinessUnderwritingRequirements@massmutual.com
	DI Post Issue, Delivery Requirement Submission	DI Policy Delivery Reqs Submitted	New Business	(800) 601-9983	4		DINewBusinessUnderwritingRequirements@massmutual.com
	Amy Chaffee	Life New Business Director	Life New Business	(413) 744-8110			achaffee33@massmutual.com
	Vicki Hopson	New Business Account Manager	Life New Business	(860) 835-8276			Vhopson@MassMutual.com
	Catherine Rodgers	DI New Business/Underwriting Director	DI New Business	(413) 744-3561			Crodgers@MassMutual.com
Underwriting	Keileen Diaz	DI Case Manager	DI New Business	(413) 744-3607			Kdiaz@MassMutual.com
	Lisa Eberhart	DI Case Manager	DI New Business	(413) 744-6553			Leberhart@MassMutual.com
	Terry Carlson	DI Underwriting Relationship Consultant	DI New Business	(602) 533-3296			Tcarlson@MassMutual.com
	Samatha Miller	Head Life Underwriter Operations	Life Underwriting	(413) 744-3037			smiller25@massmutual.com
	Joe Kotowicz	Large Case Underwriter	Life Underwriting	(413) 744-7413			JKotowicz68@massmutual.com
	Renda Bailey	Large Case Underwriter	Life Underwriting	(413) 744-3031			rbailey45@massmutual.com
	Denise Roeder	Life Underwriting Director	Life Underwriting	(413) 744-2910			DRoeder22@massmutual.com
	Kaitlyn Krause	Life Underwriter	Life Underwriting	(413) 744-2864			KKrause55@massmutual.com
	Shannon Allison	Life Underwriter	Life Underwriting	(413) 744-2871			SAllison43@massmutual.com
	Josh Theis	Life Underwriter	Life Underwriting	(413) 744-2883			JTheis13@massmutual.com
	LySaundra BrownSolomon	Life Underwriter	Life Underwriting	(413) 744-3025			LBrownSolomon55@massmutual.com
	Jeff Levesque	Life Underwriter	Life Underwriting	(413) 744-4652			JLevesque@MassMutual.com
	Georgia Seguin	Life Underwriter	Life Underwriting	(413) 744-3064			GSimson60@massmutual.com
	George Taylor	Life Underwriter	Life Underwriting	(413) 744-3053			GTaylor29@massmutual.com
	Johvanna McCants	Life Underwriter	Life Underwriting	(413) 744-3010			JMcCants26@massmutual.com
	Zach HagenMohr	Life Underwriter	Life Underwriting	(413) 744-2463			ZHagen44@massmutual.com
	Jennifer Halso	Life Underwriter	Life Underwriting	(413) 744-7377			jhalso55@massmutual.com
	Amy Speller	Life Underwriter	Life Underwriting	(413) 744-3045			ASpeller30@massmutual.com
	Melissa Morris	Life Underwriter	Life Underwriting	(413) 744-3026			MMorris11@massmutual.com
	Christine Brummond	Life Underwriter	Life Underwriting	(413) 744-3048			cbrummond31@massmutual.com
Catherine Rodgers	DI New Business/Underwriting Director	DI Underwriting	(413) 744-3561			Crodgers@MassMutual.com	
Keileen Diaz	DI Case Manager	DI Underwriting	(413) 744-3607			Kdiaz@MassMutual.com	
Lisa Eberhart	DI Case Manager	DI Underwriting	(413) 744-6553			Leberhart@MassMutual.com	
Terry Carlson	DI Underwriting Relationship Consultant	DI Underwriting	(602) 533-3296			Tcarlson@MassMutual.com	
L & C	Licensing and Contracting	Submissions Contracting	Contracting	(800) 601-9983	3		MMSDBrokerServicesHub@MassMutual.com
	Licensing and Contracting	Inquiries Contracting	Contracting	(800) 601-9983	3		MMSDBrokerServicesInquiry@MassMutual.com
	Commission Inquiries	Commissions	Commissions	(800) 601-9983	3		
Specialty Markets	Advanced / Specialty Market Sales	Advanced Markets Sales Team	Advanced Markets	(800) 601-9983	2		
	Joel Liu	Head of Advanced Sales	Advanced Markets	(617) 235-5215			jliu19@massmutual.com
	Jason Van Zante	Advanced Markets Consultant	Advanced Sales	(413) 744-8233			jvanzante27@massmutual.com
	Randy Zipse	Advanced Sales Lead	Advanced Sales	(413) 744-8218			Rzipse49@MassMutual.com
	Sam Barton	Director, Advanced Sales	Advanced Sales	(413) 744-8226			Sbarton28@MassMutual.com
Nat'l Accts	Bryan Parsell	Key Account Manager, Life & DI	Account Management	(220) 212-7312			bparsell45@massmutual.com
	Delphine Soucie	Head of Life/DI Key Accounts	Account Management	(413) 744-4186			dsoucie@massmutual.com

LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT		EMAIL ADDRESS
Life - Regional Sales Offices	Joshua Lubas	National Sales Manager Life Leader	N/A	(413) 234-0985			jlubas@MassMutual.com
	Scott Safranek	Managing Director	CO, IA, KS, MN, MO, MT, ND, NE, NM, SD, WI, WY	(402) 312-3939			ssafrakek68@massmutual.com
	Open	Internal Wholesaler					
	Mike McCarthy	Managing Director	CT, FL, NY, PR	(860) 805-1921			MMcCarthy12@MassMutual.com
	Tony Collazo	Internal Wholesaler		(413) 744-1076			ACollazo13@MassMutual.com
	Kevin Shannon	Managing Director	DC, DE, MA, MD, ME, NH, NJ, PA, RI, VA, VT, WV	(413) 348-0287			KShannon34@MassMutual.com
	Amanda Bowen	Internal Wholesaler		(413) 744-3964			abowen57@massmutual.com
	Steve Link, JD, ChFC, CLU	Managing Director	IL, IN, KY, MI, OH, TN	(847) 809-0683			slink40@massmutual.com
	Kevin Luc	Internal Wholesaler		(413) 744-1082			kluc12@massmutual.com
	Yiannis Kapetanopoulos	Managing Director	AL, AR, GA, LA, MS, NC, OK, SC, TX	(413) 381-4508			ykapetanopoulos64@massmutual.com
	Riley Henry	Internal Wholesaler		(413) 744-1128			rhenry29@massmutual.com
	Ryan Strick	Managing Director	AK, AZ, CA, HI, ID, NV, OR, UT, WA	(413) 381-2668			rstrick@massmutual.com
Jennifer Therian	Internal Wholesaler	(413) 744-1172				jtherian62@massmutual.com	
DI - Regional Sales Offices	Erika Adkins	Managing Director	WA, OR, CA, NV, AZ, UT, ID, MT, WY, CO, NM, HI, OK, TX, AK	(310) 857-9098			EAdkins29@MassMutual.com
	Micky Cope	Internal Wholesaler		(413) 744-1079			MCope12@MassMutual.com
	Bryan Orr	Managing Director	ND, SD, NE, KS, MN, IA, MO, AR, LA, WI, IL, MI, IN, OH, MS, KY, AL, TN, WV	(312) 972-6350			borr60@massmutual.com
	Christopher MacDonald	Internal Wholesaler		(413) 744-0789			cmacdonald63@massmutual.com
	Vincent Seaha	Managing Director	ME, VT, NH, MA, NY, CT, RI, PA, NJ, DE, MD, DC, GA, FL, PR, NC, SC, VA	(704) 430-9410			Vseaha@MassMutual.com
	Micky Cope	Internal Wholesaler		(413) 744-1079			MCope12@MassMutual.com
	Joshua Lubas	National Sales Manager Disability Leader	N/A	(413) 234-0985			jlubas@MassMutual.com



LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Cust Svc	Policy Owner Services	General Inquiries	Inforce Policies	(800) 775-6000			life.service@mutualofomaha.com
	Case Status	Case Status	New Business	(800) 775-7894			statuslines@mutualofomaha.com
New Business	Formal Applications	Formal Submissions	New Business			(402) 997-1800	lifeapps@mutualofomaha.com
	Trial Applications	Informal Submissions	New Business				aintrials@mutualofomaha.com
	Quick Quotes	Quick Quote Submissions	New Business				ainqq@mutualofomaha.com
	AIN "Hotline"	Case Status	New Business	(86) 687-6105	Opt 2		
	Teri Fletcher	Supervisor	Underwriting/New Business Life & Conversions	(402) 351-3397		(402) 997-1850	teri.fletcher@mutualofomaha.com
	Stephanie Black	Large Case Supervisor	Underwriting/New Business Life & Annuities	(402) 351-3391			stephanie.black@mutualofomaha.com
	Sean Applegate	Case Manager 3	New Business Life and Annuities	(402) 351-3688		(402) 997-1850	sean.applegate@mutualofomaha.com
	Eric Richter	Case Manager (Large Case)	New Business	(402) 351-6187		(402) 997-1850	eric.richter@mutualofomaha.com
	Ross Hegge	Case Manager (Large Case)	New Business	(402) 351-3256		(402) 997-1850	ross.hegge@mutualofomaha.com
	Bret Bishop	Case Manager (Large Case)	New Business	(402) 351-4210		(402) 997-1850	bret.bishop@mutualofomaha.com
	Sarah Morrow	Case Manager (Large Case)	New Business	(402) 351-6291		(402) 997-1850	sarah.morrow@mutualofomaha.com
	Felicia Butler	Case Manager	New Business	(402) 351-6735		(402) 997-1850	felicia.butler@mutualofomaha.com
	John Walz	Case Manager	New Business	(402) 351-3991			john.walzjr@mutualofomaha.com
	Christina Ross	Case Manager	New Business	(402) 351-3361			christina.ross@mutualofomaha.com
Mike Frain	Case Manager	New Business	(402) 351-0399		(402) 997-1850	mike.frain@mutualofomaha.com	
Cody Iverson	Case Manager	New Business	(402) 351-4598		(402) 997-1850	cody.iverson@mutualofomaha.com	
Underwriting	Underwriting Support Center	UW Inquiries	Underwriting	(800) 775-7896			statuslines@mutualofomaha.com
	Rhyne Bell Mull	Director of Underwriting	Underwriting	(402) 351-8827		(402) 997-1850	rhyne.bellmull@mutualofomaha.com
	Kyle Love	Manager (Large Face)	Underwriting	(402) 351-7193		(402) 997-1850	kyle.love@mutualofomaha.com
	Tracey Schifferdecker	Life UW	Underwriting	(402) 351-3529		(402) 997-1850	tracey.schifferdecker@mutualofomaha.com
	Alex Brewer	Life UW	Underwriting	(402) 351-6370		(402) 997-1850	alex.brewer@mutualofomaha.com
	Ben Lentz	Life UW	Underwriting	(402) 351-6783		(402) 997-1850	Ben.lentz@mutualofomaha.com
	Jerad Peer	Life UW	Underwriting	(402) 351-3521		(402) 997-1850	jerad.peer@mutualofomaha.com
Michael Overfield	Life UW	Underwriting	(402) 351-4791		(402) 997-1850	michael.overfield@mutualofomaha.com	
L&C	Contracting Specialists	Contracting Inquiries	Contracting	(800) 867-6873		(402) 997-1830	contractsandappointments@mutualofomaha.com
	Commissions Specialists	Commission Inquiries	Commissions	(800) 475-4465			broker.compensation@mutualofomaha.com
Specialty Markets	Advanced Markets	Advanced Markets Sales Team	Advanced Sales	(877) 617-5589			Mutual of Omaha Advanced Markets Team
	Ron Lee	Manager	Advanced Sales	(402) 351-5228			Ron.Lee@mutualofomaha.com
	Michelle Owens	Specialist	Advanced Sales	(402) 351-6235			michelle.owens@mutualofomaha.com
	Bill Beckett	Specialist	Advanced Sales	(770) 818-9677			bill.beckett@mutualofomaha.com
Life Sales	Sales Support			(800) 693-6083			sales.support@mutualofomaha.com
	Bill Ellis	National Life Sales Director	Life Sales	(310) 897-6704			bill.ellis@mutualofomaha.com
	Michael Marasco	Brokerage Life Sales Director	Life Sales	(402) 351-6589		(402) 351-1512	michael.marasco@mutualofomaha.com
	Vincent Graziosi	Brokerage Life Sales Director	Life Sales	(516) 200-5669			vincent.graziosi@mutualofomaha.com
	Nate Nelson	Brokerage Life Sales Director	Life Sales	(805) 390-6981			nate.nelson@mutualofomaha.com
	Paige Phelps	Brokerage Life Sales Director	Life Sales	(402) 617-4793			paige.phelps@mutualofomaha.com
	Kurt Williamson	Brokerage Life Sales Director	Life Sales	(402) 351-5318			kurt.williamson@mutualofomaha.com
	Kevin Anderson	Brokerage Life Sales Director	Life Sales	(801) 573-8463			kevin.anderson@mutualofomaha.com
	Jessica Mills	Sr. Account Executive	Life Sales	(402) 351-6897		(402) 351-1512	jessica.mills@mutualofomaha.com
	Mary Ann Kirby	Sr. Account Executive	Life Sales	(402) 351-8418			mary.ann.kirby@mutualofomaha.com
	Tim Whitmarsh	Account Executive	Life Sales	(402) 351-8412			tim.whitmarsh@mutualofomaha.com
Selby Maley	Account Executive	Life Sales	(402) 351-4469			selby.maley@mutualofomaha.com	
WinFlex	Sales Help	Sales	WinFlex	(800) 693-6083			brokerage.support@mutualofomaha.com
	Technical Assistance	Tech Support	WinFlex	(800) 847-9785			
Annuities	Annuity New Business			(888) 624-1099			new.bus.annuity@mutualofomaha.com
	Annuity Service - In Force Policies			(800) 775-6000			annuity.service@mutualofomaha.com



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
L & C	Contracting Submissions	Contracting Submissions	Contracting		Opt 3		nwagrms@nationwide.com
	Contracting Status/Queries	Contracting Status	Contracting	(888) 767-7373	Opt 3		askagree@nationwide.com
	Commission Inquiries	Commission Inquiries	Commissions	(888) 767-7373	Opt 5		nfcomm@nationwide.com
New Business Life	Quick Quote	Quick Quote	New Business	(888) 767-7373	Opt 1		qquotes@nationwide.com
	Informal Submissions	Trial Application Submissions	New Business	(888) 767-7373	Opt 1	(888) 677-7393	TSTATUS@nationwide.com
	Formal Applications	Formal Application Submissions	New Business	(888) 767-7373	Opt 1	(888) 677-7393	LIFEAPPS@nationwide.com
	CareMatters PreScreen	CareMatters Underwriting	New Business	(855) 381-5727			cmscreen@nationwide.com
	CareMatters Together PreScreen	CareMatters Underwriting	New Business	(855) 381-5727			cmtogetherscreen@nationwide.com
	1035 Exchange Team	1035 Exchange Team	New Business	(614) 435-7725			
	Ashley Sharp	Director, Case Management	New Business	(614) 435-1882			a.sharp@nationwide.com
	Blake Woodruff	Case Management, Manager	New Business	(614) 435-1066			woodrb1@nationwide.com
	Leeann Pollitt	Case Management, Team Lead	New Business	(614) 435-0906			pollil1@nationwide.com
	Roxanne Bartels	Case Management, Supervisor	New Business	(614) 435-0236			venisr1@nationwide.com
	Bethann Gillette	Case Management, Team Lead	New Business	(614) 435-3321			fitcb1@nationwide.com
	Jeff Klopfer	Case Manager California/Pacific	New Business	(614) 435-7105			klopfej@nationwide.com
	Jhane Gaines	Case Manager California/Pacific	New Business	(614) 435-1104			gainej7@nationwide.com
	LaTosha Harris	Case Manager California/Pacific	New Business	(614) 435-1288			harl17@nationwide.com
	Kristen Ritter	Case Manager California/Pacific	New Business	(614) 435-0919			rittek1@nationwide.com
	Anastasia Sapp	Case Manager Texas/Southwest	New Business	(614) 435-4785			saa4002@nationwide.com
	Tee Sisson	Case Manager Texas/Southwest	New Business	(614) 435-4781			sisso14@nationwide.com
	Chloe Clevenger	Case Manager Texas/Southwest	New Business	(614) 435-0916			clevec1@nationwide.com
	Howard Mesharer	Case Manager Texas/Southwest	New Business				meshah1@nationwide.com
	JJ Winner	Case Manager Texas/Southwest	New Business				winnej1@nationwide.com
	Chloe Clevenger	Case Manager Midwest/West	New Business	(614) 435-0916			clevec1@nationwide.com
	Jhane Gaines	Case Manager Midwest/West	New Business	(614) 435-1104			gainej7@nationwide.com
	Sophia Williams	Case Manager Southeast	New Business	(614) 435-4844			wills98@nationwide.com
	Rion NelsonShipp	Case Manager Southeast	New Business	(614) 435-4848			nelr9@nationwide.com
	Dominic D'Astolfo	Case Manager MidAtlantic/Carolinas	New Business	(614) 435-7599			dastod2@nationwide.com
	Guy Vradenburg	Case Manager MidAtlantic/Carolinas	New Business	(614) 435-4708			vradeg1@nationwide.com
	Gina Palmer	Case Manager Midwest	New Business	(614) 435-0933			palmer3@nationwide.com
	Sara Sohn	Case Manager Midwest	New Business	(614) 435-4864			sohns1@nationwide.com
	Madison Ruhe	Case Manager Midwest	New Business	(614) 435-0781			ruhem2@nationwide.com
	Chelsea Samson	Case Manager DE, NJ, PA	New Business	(614) 435-0947			samsoc1@nationwide.com
	Jamie Shoemaker	Case Manager DE, NJ, PA	New Business	(614) 435-0906			shoemj3@nationwide.com
	Betty Do	Case Manager Northeast	New Business	(614) 435-1087			doh@nationwide.com
Deja Clark	Case Manager Northeast	New Business	(614) 435-0892			clard47@nationwide.com	
Hanna Morehead	Case Manager Floating Team Support	New Business	(614) 435-2918			morehh2@nationwide.com	
Jiixin Lin	Case Manager Floating Team Support	New Business	(614) 435-0990			lij1569@nationwide.com	

LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
New Business Care Matters	Sheila Colvin	CareMatters Case Management, Operations Manager	New Business	(614) 435-2724			a.sharp@nationwide.com
	Kayla Shoemaker	CareMatters Case Management, Operations Supervisor	New Business	(614) 435-1106			shoemak3@nationwide.com
	Kathryn Everson	CareMatters Case Management, Technical Lead	New Business	(614) 435-6293			eversk1@nationwide.com
	Kerbey Gregg	CareMatters Case Management, Technical Lead	New Business	(614) 435-6310			greggk2@nationwide.com
	Matt Akers	Care Matters, Case Manager	New Business	(614) 435-6687			akersm2@nationwide.com
	Tiffany Smith	Care Matters, Case Manager	New Business	(614) 435-6844			smitt36@nationwide.com
	Chelsea Borne	Care Matters, Case Manager	New Business	(614) 435-2620			campbc9@nationwide.com
	Jessica Horwatt	Care Matters, Case Manager	New Business	(614) 435-1897			horwaj1@nationwide.com
	Beth Jones	Care Matters, Case Manager	New Business	(614) 435-0041			jonesb64@nationwide.com
	Jamison Bennett	Care Matters, Case Manager	New Business	(614) 435-0509			benjl2@nationwide.com
	Breanna Bursa	Care Matters, Case Manager	New Business	(614) 435-3290			longob1@nationwide.com
	Litty Caceres	Care Matters, Case Manager	New Business	(614) 435-3842			cacerl1@nationwide.com
	Luke Conover	Care Matters, Case Manager	New Business	(614) 435-2942			conavl1@nationwide.com
	Sean Dunn	Care Matters, Case Manager	New Business	(614) 435-1802			dunns12@nationwide.com
	Bridget Fawcett	Care Matters, Case Manager	New Business	(614) 435-4032			fawceb1@nationwide.com
	Donna Gay	Care Matters, Case Manager	New Business	(614) 435-3559			donna.gay@nationwide.com
	Sanasha Gent	Care Matters, Case Manager	New Business	(614) 435-2579			gents1@nationwide.com
	Gabrielle Greenwood	Care Matters, Case Manager	New Business	(614) 435-4057			greeg5@nationwide.com
	Elise Hodges	Care Matters, Case Manager	New Business	(614) 435-0526			bovarde@nationwide.com
	Jennifer Host	Care Matters, Case Manager	New Business	(614) 435-3952			hostf1@nationwide.com
	Madison Perkins	Care Matters, Case Manager	New Business	(614) 435-1040			perkm2@nationwide.com
	Kamryn Ross	Care Matters, Case Manager	New Business	(614) 435-0941			rossk51@nationwide.com
	Genna Steinbeck	Care Matters, Case Manager	New Business	(614) 435-1014			steinbg@nationwide.com
	Nadya Uzmack	Care Matters, Case Manager	New Business	(614) 430-0573			uzmacn1@nationwide.com
	Irene Wang	Care Matters, Case Manager	New Business	(614) 435-3307			wangl2@nationwide.com
	Michelle Zwilling	Care Matters, Case Manager	New Business	(614) 435-0639			zwilm1@nationwide.com
	Kathryn Moon	Care Matters, Case Manager	New Business	(614) 435-0024			moonk3@nationwide.com
	Leanne MiklosikEvans	Care Matters, Case Manager	New Business	(614) 435-1089			evansl8@nationwide.com
Tiffany House	Care Matters, Case Manager	New Business	(614) 435-3278			emeryt@nationwide.com	



LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Underwriting	Sherry Hudson	AVP, Underwriting Operations	Underwriting	(614) 435-1894			HUDSONS3@nationwide.com
	Kim Stebbins Leonard	Director, Underwriting	Underwriting				LEONAK@nationwide.com
	Mike Souslin	Director, Brokerage Life Underwriting	Underwriting	(614) 435-0997			SOUSLIM@nationwide.com
	Brad Woods	Manager, Brokerage Life Underwriting	Underwriting	(614) 435-7011			WOODSB11@nationwide.com
	Erica Campbell	Underwriter	Underwriting	(614) 435-1049			CAMPBEE7@nationwide.com
	Lisa Cunningham	Underwriter	Underwriting	(614) 435-1011			CUNNIL5@nationwide.com
	Abby Williams	Underwriter	Underwriting	(614) 435-1872			WILLA20@nationwide.com
	Karen Tisher	Underwriter	Underwriting	(614) 435-1056			TISHEK1@nationwide.com
	Rick Phillips	Underwriter	Underwriting	(614) 435-1035			PHILLIR1@nationwide.com
	Bernie Rathmell	Underwriter	Underwriting	(614) 435-0047			RATHMEB@nationwide.com
	Jackie Messer	Underwriter	Underwriting	(614) 435-1045			MESSEJ7@nationwide.com
	Bill Schalk	Underwriter	Underwriting	(614) 435-3019			SCHALW3@nationwide.com
	Rob Tisdale	Underwriter	Underwriting	(614) 435-2841			TISDAR1@nationwide.com
	Bill Fleming	Underwriter	Underwriting	(614) 435-4689			FLEMIB1@nationwide.com
	Stacey Fischbach	Underwriter	Underwriting	(614) 435-4022			FISCHS@nationwide.com
	Brian Gruber	Underwriter	Underwriting	(614) 435-3244			GRUBE1@nationwide.com
	Gina Brion	Underwriter	Underwriting	(614) 435-1013			BRIONG2@nationwide.com
	Patrick King	Underwriter	Underwriting	(614) 435-1054			KINGP21@nationwide.com
	Kelly Walker	Underwriter	Underwriting	(614) 435-2872			WALKEK6@nationwide.com
	Morgan Gutierrez	Underwriter	Underwriting	(614) 435-1015			GUTIEM3@nationwide.com
Steven Engelman	Underwriter	Underwriting	(614) 435-7102			ENGELS2@nationwide.com	
Scott Leach	Underwriter	Underwriting	(614) 435-0127			LEACHS@nationwide.com	
Deborah Cosmar	Underwriter	Underwriting	(614) 435-3052			COSMAD1@nationwide.com	
Advanced Sales	Advanced Sales Support	Advanced Sales Inquiries	Advanced Sales	(888) 767-7373	Opt 9, x6776500	(614) 677-1192	Nationwide Advanced Markets Team
	Allison Anne Hoyt	Director, Advanced Consulting Group	Advanced Sales	(888) 767-7373	Opt 7, x90211		HOYTA5@nationwide.com
	Shawn Britt, CLU	Director, LTC Initiatives	Advanced Sales	(888) 767-7373	Opt 7, x96741		BRITTS@nationwide.com
	Gail Chrisley, JD, CPA, MSM, CLU	Advanced Consulting Group	Advanced Sales	(888) 767-7373	Opt 7, x97875		CHRISLG@nationwide.com
	Kenneth Boothe, JD	Advanced Consulting Group	Advanced Sales	(888) 767-7373	Opt 7, x79247		BOOTHEK@nationwide.com
	Dee Dee Chadwick, JD	Advanced Consulting Group	Advanced Sales	(888) 767-7373	Opt 7, x92616		CHADWID3@nationwide.com
	Tom Duncan, JD, CLU	Advanced Consulting Group	Advanced Sales	(888) 767-7373	Opt 7, x90106		DUNCANT2@nationwide.com
	Steve Hamilton, JD, CLU, ChFC	Advanced Consulting Group	Advanced Sales	(888) 767-7373	Opt 7, x90935		HAMILS25@nationwide.com
	Chuck Rolph, JD, CLU, ChFC	Advanced Consulting Group	Advanced Sales	(888) 767-7373	Opt 7, x76181		ROLPHC@nationwide.com
	Rob Houle	National Account Sales Consultant	National Accounts	(614) 214-2897			ROBERT.HOULE@nationwide.com
John 'Jay' Couger	Relationship Consultant	National Accounts	(614) 519-7261			JOHN.COUGER@nationwide.com	

LEGEND DEDICATED RESOURCE TO AIN
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS	
Sales Support	John Knier	Divisional Vice President	Sales	(704) 905-8981			knierj@nationwide.com	
	Sharlene Woerther	Regional Vice President	Midwest/West (IL, MO, IA, KS, NE, CO, UT, WY, ID, MT)	(314) 910-7692			sharlene.woerther@nationwide.com	
	Justin Billey	Regional Internal Consultant		(614) 435-3000			billiej1@nationwide.com	
	Alyssa De La Cruz	CareMatters Wholesaler (CO, NE, KS, IA, MO)		(915) 269-0757			delaca1@nationwide.com	
	Jessica Howe	CareMatters Internal Consultant		(614) 435-2520			howej11@nationwide.com	
	Julie Udovch	CareMatters Wholesaler (ID, MT, UT, WY)		(818) 599-9159			julie.udovch@nationwide.com	
	Joe Taylor	CareMatters Wholesaler (IL Only)		(330) 931-2147			joseph.taylor@nationwide.com	
	Madison Landis	Carematters Internal Consultant (IL Only)		(614) 435-2995			delaca1@nationwide.com	
	David Smitherman	Regional Vice President		(205) 516-8852			david.smitherman@nationwide.com	
	Autummn Robinson	Regional Internal Consultant		Southeast (FL, GA, AL, MS, TN)	(614) 435-0405			robja15@nationwide.com
	Jake Lovell	CareMatters Wholesaler			(614) 554-5221			lovelj5@nationwide.com
	Madison Landis	CareMatters Regional Internal Consultant	(614) 435-2995				landim5@nationwide.com	
	William Sloan	Regional Vice President	NC, SC, VA, WV, Northern & Central FL	(704) 957-5593			william.sloan@nationwide.com	
	Auston Garrett	Regional Internal Consultant		(614) 435-0434			garra45@nationwide.com	
	Jake Lovell	CareMatters Wholesaler		(614) 554-5221			lovelj5@nationwide.com	
	Madison Landis	CareMatters Regional Internal Consultant		(604) 435-2995			landim5@nationwide.com	
	Jessica DiLella	Regional Vice President		(484) 535-1897			jessica.dilella@nationwide.com	
	Erica Swackhammer	Regional Internal Consultant		NJ, PA, DE	(614) 435-0448			swacke1@nationwide.com
	Joshua Ford	CareMatters Wholesaler			(267) 547-7393			fordj34@nationwide.com
	Madison Landis	CareMatters Regional Internal Consultant	(614) 435-2995				landim5@nationwide.com	
Chris Gathers	Regional Vice President	(860) 655-1314				gatherc@nationwide.com		
Jessica Valencia	Regional Internal Consultant	Northeast (NY, CT, RI, MA, VT, NH, ME)	(614) 435-0444				trumbj1@nationwide.com	
Joshua Ford	CareMatters Wholesaler		(267) 547-7393			fordj34@nationwide.com		
Madison Landis	CareMatters Regional Internal Consultant		(614) 435-2995			landim5@nationwide.com		
Sales Support	Matt Redick	Regional Vice President	Midwest (OH, KY, IN, MI, WI, MN, ND, SD)	(614) 439-3993			redickm@nationwide.com	
	Tim Fries	Regional Internal Consultant		(614) 435-1607			friest4@nationwide.com	
	Joe Taylor	CareMatters Wholesaler		(330) 931-2147			joseph.taylor@nationwide.com	
	Madison Landis	CareMatters Regional Internal Consultant		(614) 435-2995			landim5@nationwide.com	
	Chris Chertboonmuang	Regional Vice President	California/Pacific NW (WA, OR, NV, CA, AK, HI)	(310) 746-6405			chris.chertboonmuang@nationwide.com	
	Andrew Fredrick	Regional Internal Consultant		(614) 435-0420			fredra1@nationwide.com	
	Julie Udovch	CareMatters Wholesaler		(818) 599-9159			julie.udovch@nationwide.com	
	Jessica Howe	CareMatters Regional Internal Consultant		(614) 435-2520			howej11@nationwide.com	
	Cody Anderson	Hybrid Wholesaler		(214) 205-7809			andec2@nationwide.com	
	Eric Hug	Regional Internal Consultant		Texas/Southwest (LA, AR, OK, TX, NM, AZ)	(614) 435-0068			eric.hug@nationwide.com
Alyssa De La Cruz	CareMatters Wholesaler (LA, AR, OK, TX, NM)	(915) 269-0757				delaca1@nationwide.com		



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	AMN Retail Service Team	AMN Policy Owner Service	AMN Policy Owner Service	(866) 695-3289		(866) 817-7023	amnsc@newyorklife.com
	Genaro Munoz	Manager	AMN Policy Owner Service	(214) 987-5883		(866) 817-7023	Genaro_Munoz@newyorklife.com
	CEAVUL Policy Owner Service	CEAVUL Policy Owner Service	CEAVUL Policy Owner Service	(888) 695-4748	Opt 1		nylamn_service@newyorklife.com
New Business	Requests for Application Kits	New Business Application Requests	New Business	(888) 695-4748			AMN_Retail_Team@newyorklife.com
	Secure Documents Submissions	New Business Submissions	New Business	(888) 695-4748			AMN_NB@newyorklife.com
	General Team Email	New Business	New Business	(888) 695-4748	Opt 6		AMN_Retail_Team@newyorklife.com
	Eric Michaud	Corporate Vice President, Head of Operations & New Business	New Business	(212) 576-7739			eric_michaud@newyorklife.com
	Nicole Brewer	Corporate Vice President, New Business	New Business	(888) 695-4748	2664118		nicole_a_brewer@newyorklife.com
	Tracey Kirby	Manager, New Business	New Business	(888) 695-4748	2664076		tkirby@newyorklife.com
	Cynthia Rideau	New Business	New Business	(888) 695-4748	2664167		crideau@newyorklife.com
	Lisa Raines	New Business	New Business	(888) 695-4748	2664047		lisa_robinson@newyorklife.com
	Valerie Richardson	New Business	New Business	(888) 695-4748	2664001		valerie_a_richardson@newyorklife.com
	Brandi Spangler	New Business	New Business	(888) 695-4748	2664037		Brandi_L_Spangler@newyorklife.com
	Nathan Swain	Jr. Case Concierge	New Business	(888) 695-4748	2664092		Nathan_D_Swain@newyorklife.com
	Doug Warner	Case Concierge	New Business	(888) 695-4748	2664156		doug_warner@newyorklife.com
	Julia Klaassen	Case Concierge	New Business	(888) 695-4748	2664102		julia_e_klaassen@newyorklife.com
	Danniell Wilson	Case Concierge	New Business	(888) 695-4748	2664103		Danniell_L_wilson@newyorklife.com
	Tanya Hilton	Case Concierge	New Business	(470) 621-0329			Thilton@newyorklife.com
Barry Maugh	Asset Flex Case Concierge	New Business	(888) 695-4748	2664067		blmaugh@newyorklife.com	
Kristin Davis	Asset Flex Case Concierge	New Business	(888) 695-4748	2664108		kkdavis@newyorklife.com	
Underwriting	Joseph Colangelo	Corporate Vice President, Underwriter	Underwriting	(212) 576-3470			joseph_colangelo@newyorklife.com
	Tracie Davis	Corporate Vice President, Underwriter	Underwriting	(216) 529-8153			Tracie_M_Davis@newyorklife.com
	Danielle "Dan" Seigler	Underwriter	Underwriting	(216) 529-8776			Danielle_L_Seigler@newyorklife.com
	Jason Thorsen	Underwriter	Underwriting	(214) 987-5798			Jason_Thorsen@newyorklife.com
Contracting & Commissions	Contracts, Appointments, and Renewals	Contracting Submissions	Contracting	(866) 695-3218			nylamn_lc@newyorklife.com
	Lisa Chapman	Manager, Contracting	Contracting	(866) 695-3218			lisa_r_chapman@newyorklife.com
	Tiny J. Richardson	Contracting Specialist	Contracting	(866) 695-3218			tiny_j_richardson@newyorklife.com
	Trevor Slapsys	Contracting Specialist	Contracting	(866) 695-3218			trevor_slapsys@newyorklife.com
	Gloria Paula	Contracting Specialist	Contracting	(866) 695-3218			_Gloria_S_Paula@newyorklife.com
	Commissions General Inquiries	Commissions	Commissions	(888) 695-4748			AMN_Disbursements@newyorklife.com
	Thomas Yount	Commissions Specialist	Commissions	(888) 695-4748	2664011		Thomas_I_Yount@newyorklife.com
Megan Rose	Commissions Specialist	Commissions	(888) 695-4748	2664007		Megan_N_Rose@newyorklife.com	
Sales	Sales Support	Product, Case Design, Illustration	Life Sales Support	(888) 695-4748	Opt 4		amn_sales_support@newyorklife.com
	Scott Long, CLU, ChFC	Vice President, Head of Advanced Markets Network	Life Sales	(212) 576-6728			scott_long@newyorklife.com
	Tracie Grafke	Corporate Vice President, Manager, Sales Support	Life Sales Support	(913) 906-4099			tracie_grafke@newyorklife.com
	Richard Blaser, JD, LL.M., CLU, ChFC	Regional Corporate Vice President	CT, DC, DE, MA, ME, MD, NH, NJ, NY, OH, PA, RI, VA, VT	(860) 883-7833			richard_blaser@newyorklife.com
	Adam Fiander	Internal Wholesaler		(212) 576-8992			adam_fiander@newyorklife.com
	Peter Wilson	Regional Corporate Vice President	AL, AR, FL, GA, KY, LA, MS, NC, SC, OK, TN, TX, WV	(843) 412-5291			peter_g_wilson@newyorklife.com
	Kevin Harriman, MBA	Internal Wholesaler		(913) 906-4084			kevin_p_harriman@newyorklife.com
	Jamuna Kennedy, CLU	Regional Corporate Vice President	IA, ID, IL, IN, KS, MI, MN, MO, MT, ND, SD, NE, WI, WY	(248) 421-0607			jamuna_kennedy@newyorklife.com
	Karen Hanna	Internal Wholesaler		(470) 560-6232			karen_hanna@newyorklife.com
	Brian McKechnie	Regional Corporate Vice President	AK, AZ, CA, CO, HI, NM, NV, OR, UT, WA	(858) 336-9683			brian_mckechnie@newyorklife.com
Kerry Matson	Internal Wholesaler		(913) 906-4008			kery_e_matson@newyorklife.com	

LEGEND DEDICATED RESOURCE GENERAL
EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
New Business	Quick Quotes	Risk Assessment Submissions and Inquires	New Business				quickquotes@sfgmembers.com
	Paper application submissions		New Business				nanbnewapps@sfgmembers.com
	New Business Regional Pods	Initial New Business Application Submissions, Formal Application Inquiries, Formal Application Delivery Requirement submissions	New Business	Navy team (855) 8416375 Copper Team (833) 7350974 Ivory Team (833) 7350975 Teal Team (833) 2408663		(833) 676-9430	NewBusinessNavy@sfgmembers.com NewBusinessCopper@sfgmembers.com NewbusinessIvory@sfgmembers.com NewBusinessTeal@sfgmembers.com
	New Business Fax: Addtl Reqs	Pending New Business Requirement Submissions	New Business			(833) 676-9430	
	New Business Fax: Deliv Reqs	Signed Delivery Requirement Submissions	New Business			(833) 676-9430	
	Taryn Fritz	Manager, New Business	New Business	(605) 323-2085	32085	(833) 676-9429	tfritz@sfgmembers.com
	Katie Rieger	Manager, New Business	New Business	(605) 373-2708	32708	(833) 676-9430	Krieger@sfgmembers.com
	Jeremy Kramer	Manager, New Business	New Business	(833) 240-8663	31184	(833) 676-9430	jkramer@sfgmembers.com
	Steve Krueger	Service Account ManagerTeal	New Business	(833) 240-8663	22675	(833) 676-9430	skrueger@sfgmembers.com
	Allison Faryniarz	Service Account ManagerCopper	New Business	(833) 735-0974	30201	(833) 676-9430	afaryniarz@sfgmembers.com
Tammy Tague Mickelson	Service Account ManagerIvory	New Business	(833) 735-0975	32382	(833) 676-9431	ttaguemickelson@sfgmembers.com	
Term Conv	Vicki Peterson	Manager, Policy Change	Policy Change	(605) 373-2379	32379		vpeterson@sfgmembers.com
	Lisa Phillips	Manager, Policy Change	Policy Change	(605) 373-8567	38567		Lphillips@sfgmembers.com
Underwriting	Chris Regione	AVP, Chief Underwriter	Underwriting	(605) 371-7340	39340	(833) 676-9430	Cregione@sfgmembers.com
	Courtney Jacobson	AVP, Associate Chief Underwriter	Underwriting	(605) 373-8640	38640	(833) 676-9431	CJacobson2@sfgmembers.com
	Matt Rise	Manager, Underwriting	Underwriting	(833) 240-8663	38569	(833) 676-9430	mrise@sfgmembers.com
	Craig McGriff	Manager, Underwriting	Underwriting	(605) 373-2162	32162	(833) 676-9430	CMcGriff@sfgmembers.com
	Tisha Oberley	Large Case Underwriter	Underwriting	(833) 240-8663	39330	(833) 676-9430	toberley@sfgmembers.com
	Bryan Lawson	Large Case Underwriter	Underwriting	(833) 240-8663	32015	(833) 676-9430	blawson@sfgmembers.com
L & C	Licensing & Contracting	Licensing & Contracting Inquiries	Licensing & Contracting	(866) 322-7068		(866) 322-7072	NAContracting@sfgmembers.com
	Commissions	Compensation Inquiries	Commission	(877) 872-0757	32170	(877) 595-8256	NALifeCommissions@sfgmembers.com
Life Sales	Jared Gwin	Chief Sales Officer	National Accounts	(800) 843-3316	38582		jgwin@sfgmembers.com
Life Sales	Steve Zimmerman	Regional VP	NortheastIvory Pod	(800) 800-3656	87782		szimmerman@sfgmembers.com
	Troy Haman	Internal Wholesaler		(800) 800-3656	36262		thaman@sfgmembers.com
	Andrew Herrera	Regional VP	CentralNavy Pod	(800) 800-3656	33416		aherrera@sfgmembers.com
	A.J. Stafslie	Internal Wholesaler		(800) 800-3656	36026		astafslie@sfgmembers.com
	Gary Proco	Regional VP	SoutheastCopper Pod	(800) 800-3656	87764		gproco@sfgmembers.com
	Char Tharaldson	Internal Wholesaler		(800) 800-3656	36433		ctharaldson@sfgmembers.com
	Rich Salerno	Regional VP	WestTeal Pod	(800) 800-3656	87760		rsalerno@sfgmembers.com
	Anthony Holen	Internal Wholesaler		(800) 800-3656	36497		aholen@sfgmembers.com

LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	InForce Services	General Inquiries	Inforce Policies	(800) 275-5101	4		policy@oneamerica.com
	Claims	Customer Service	Customer Service	(800) 275-5101	3		
	Website Support	Website Support	Website Support	(800) 275-5101	0		FieldTechSupport.ind@oneamerica.com
New Business	Formal Applications	Formal Submissions	New Business			(317) 285-5235	NBApplicationSubmissions@oneamerica.com
	Pending New Business Requirements	Informal Submissions	New Business			(317) 285-5115	
	PreUnderwriting Inquiry	PreUnderwriting Inquiry Submissions	New Business				CSPUI@oneamerica.com
	Diane Carpenter	Director, Care Solutions Underwriting	New Business	(317) 285-7278			diane.carpenter@oneamerica.com
	Drea Diaz	Case Manager	New Business	(877) 647-3991			cm.andreadiaz@oneamerica.com
	Nancy Harris	Case Manager	New Business	(877) 682-7078			cm.nancyharris@oneamerica.com
L&C	Paula Carstens	Case Manager	New Business	(800) 562-6026			cm.paulacarstens@oneamerica.com
	Contracting Inbox	Contracting	Contracting	(844) 614-3167	1	(317) 285-5242	licensing.corpfin@oneamerica.com
Specialty Markets	Sales Compensation	Commission Inquiries	Commissions	(877) 999-9883	5		ILFSComp@oneamerica.com
	Advanced Sales	Advanced Sales Inquiries	Advanced Sales	(800) 275-5101			AdvancedSalesILFS@oneamerica.com
	Kelly Hall	Advanced Sales	Advanced Sales	(317) 285-1764			kelly.hall@oneamerica.com
National Accounts	AJ Reiber	Advanced Sales	Advanced Sales	(317) 285-1904			aj.reiber@oneamerica.com
	Sales Support		Care Solutions	(844) 833-5520			
	Jeff Levin	Vice President, Sales	Care Solutions	(804) 347-3481			jeff.levin@oneamerica.com
	David Soares	Divisional Vice President	Care Solutions	(415) 328-3290			david.soares@oneamerica.com
	Bridget Collins	National Relationship Manager	Care Solutions	(707) 953-9176			bridget.collins@oneamerica.com
ABLTC Sales	Betty White	Senior Account Relationship Manager	Care Solutions	(317) 989-6933			betty.white@oneamerica.com
	Kevin Fisher	Regional Sales Director	CT, MA, ME, NH, NJ, NY, RI, VT	(678) 512-9627			kevin.fisher@oneamerica.com
	Nick Angelov	Internal Sales Support		(844) 623-4251			nickangelov.isp@oneamerica.com
	Roger Cantu	Regional Sales Director	TX	(214) 325-1536			roger.cantu@oneamerica.com
	Alexis Proffitt	Internal Sales Support		(866) 986-9425			alexisproffitt.isp@oneamerica.com
	Jordan Fields	Regional Sales Director	IN, MI	(765) 748-6848			jordan.fields@oneamerica.com
	Brian Bowers	Internal Sales Support		(855) 279-6377			brianbowers.isp@oneamerica.com
	Nick Tortarolo	Regional Sales Director	CA (900905, 911916, 930935, 939944, 946951)	(949) 878-8996			nicholas.tortarolo@oneamerica.com
	Robert Fullerton	Internal Sales Support		(833) 513-1820			robertfullerton.isp@oneamerica.com
	Scott Hall	Regional Sales Director		(317) 701-1200			scott.hall@oneamerica.com
	Nicole Davidson	Internal Sales Support	KY, OH	(844) 623-4250			nicoledavidson.isp@oneamerica.com
	Bailey Hornsby	Regional Sales Director		(616) 780-5255			bailey.hornsby@oneamerica.com
	Keith Palmer	Internal Sales Support	DC, DE, MD, PA	(888) 519-4474			keithpalmer.isp@oneamerica.com
	Kevin Riley	Regional Sales Director		(205) 999-9972			kevin.riley@oneamerica.com
	Claire Hurley	Internal Sales Support	AL, LA, MS, TN	(855) 746-9538			clairehurley.isp@oneamerica.com
	Richelle Collazo	Regional Sales Director		(201) 397-3358			richelle.collazo@oneamerica.com
	Marcia Hengesbach	Internal Sales Support	GA, SC	(866) 960-8235			marciahengesbach.isp@oneamerica.com
	Danielle Rolfes	Regional Sales Director		(314) 313-8714			danielle.rolfes@oneamerica.com
	Kelley Hilliard	Internal Sales Support	AR, KS, MO, OK	(877) 704-0472			kelleyhilliard.isp@oneamerica.com
	Rick Meahl	Regional Sales Director		(352) 223-8407			rick.meahl@oneamerica.com
	Sam Ebling	Internal Sales Support	FL	(844) 658-3764			samebling.isp@oneamerica.com
	Javier Allen	Regional Sales Director		(520) 276-4882			javier.allen@oneamerica.com
	Michael Chambers	Internal Sales Support	CA (906910, 917929), NV	(855) 279-6373			michaelchambers.isp@oneamerica.com
	Alex Fekete	Regional Sales Director		(949) 838-4602			alex.fekete@oneamerica.com
	Trevor Covarrubias	Internal Sales Support	AZ, CO, NM, UT	(844) 647-9709			trevorcovarrubias.isp@oneamerica.com
	Ken Hertlhy	Regional Sales Director		(707) 291-1740			ken.hertlhy@oneamerica.com
	Fox Easson	Internal Sales Support	HI	(844) 647-9707			foxeasson.isp@oneamerica.com
Greg Mantz	Regional Sales Director		(763) 291-1754			greg.mantz@oneamerica.com	
Leo Rivera	Internal Sales Support	IA, MN, ND, NE, SD	(844) 623-4249			leorivera.isp@oneamerica.com	

LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
ABITC Sales	Mike Mazzoni	Regional Sales Director	NC, VA, WV	(980) 214-1335			mike.mazzoni@oneamerica.com
	Dylan Meyers	Internal Sales Support		(844) 637-8726			dylanmeyers.isp@oneamerica.com
	Heather Olson	Regional Sales Director	IL, WI	(206) 437-7178			heather.olson@oneamerica.com
	Sarah Crosse	Internal Sales Support		(844) 637-8724			sarahcrosse.isp@oneamerica.com
	Nick McCormack	Regional Sales Director	AK, CA (936938, 945, 952961), ID, MT, OR, WA, WY	(206) 880-2222			nick.mccormack@oneamerica.com
	Brian Bierut	Internal Sales Support		(844) 637-8727			brianbierut.isp@oneamerica.com



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS	
Cust Serv	GA Website Support	Website Inquiries and Assistance	Website Support	(800) 554-3395				
	Agent Website Support	Website Inquiries and Assistance	Website Support	(800) 851-3343	Opt 3			
	Life Post Sale Administration	Inforce Support	Inforce Policy Service	(800) 654-4278	4	(866) 885-0390	INDLifeservice@exchange.principal.com	
New Business	Quick Quotes	Quick Quote Submissions	New Business	(800) 654-4278			principalQQ@exchange.principal.com	
	Informal Applications	Informal Submissions	New Business	(800) 654-4278			PrincipalBusiness@exchange.principal.com	
	Mail paper apps, physical checks, returning policies, etc			Principal Financial Group, ATTN: IDPC, M001E10, 711 High Street, Des Moines, IA 50392				
	Formal Applications	Formal Submissions	New Business	(800) 654-4278			PrincipalBusiness@exchange.principal.com	
	Jenny Monroe	Manager	New Business	(515) 878-0416			monroe.jenny@principal.com	
	Mary Crile	Case Consultant	New Business	(515) 247-4866			crile.mary@principal.com	
	Dan DeVries	Senior Case Coordinator	New Business	(515) 452-3086			devries.dan@principal.com	
	James Gisvold	Senior Case Coordinator	New Business	(515) 452-3122			gisvold.james@principal.com	
	Dee Hunter	Senior Case Coordinator	New Business	(515) 452-3087			hunter.dee@principal.com	
	Crystal Inman	Senior Case Coordinator	New Business	(515) 452-3088			inman.crystal@principal.com	
	Rachel Lenihan	Senior Case Coordinator	New Business	(515) 452-3120			lenihan.rachel@principal.com	
	Kathy Plumb	Senior Case Coordinator	New Business	(515) 452-3090			plumb.kathryn@principal.com	
	Alexis LeMester	Case Coordinator	New Business	(515) 452-4756			lemester.alexis@principal.com	
	Ashley Savonell	Senior Case Coordinator	New Business	(515) 452-3107			savonell.ashely@principal.com	
	Katie Scott	Senior Case Coordinator	New Business	(515) 452-3091			scott.katie@principal.com	
	Jen Alvarez	Case Coordinator	New Business	(515) 452-4934			alvarez.jen@principal.com	
	Linda Barrett	Case Coordinator	New Business	(515) 452-3096			barrett.linda@principal.com	
	Jayme Baker	Case Coordinator	New Business	(515) 452-4797			baker.jayme@principal.com	
	Dawn Carr	Case Coordinator	New Business	(515) 452-4921			carr.dawn@principal.com	
	Tammy Coffman	Case Coordinator	New Business	(515) 452-3114			coffman.tammy@principal.com	
	Rachael Ermland	Case Coordinator	New Business	(515) 452-4782			ermland.rachael@principal.com	
	Lucas Freese	Case Coordinator	New Business	(515) 452-3082			freese.lucas@principal.com	
	Cam HaMolyneaux	Case Coordinator	New Business	(515) 452-4928			hamolyneaux.cam@principal.com	
	Kat Harrison	Case Coordinator	New Business	(515) 454-7390			harrison.kat@principal.com	
	Megan Hitch	Case Coordinator	New Business	(515) 452-7230			hitch.molly@principal.com	
	Molly Hoffman	Case Coordinator	New Business	(515) 454-7391			hoffman.molly@principal.com	
	Tara Ingber	Case Coordinator	New Business	(515) 454-7224			ingber.tara@principal.com	
	Brianna Lilly	Case Coordinator	New Business	(515) 452-3121			lilly.brianna@principal.com	
	Shelby Nelson	Case Coordinator	New Business	(515) 452-7228			nelson.shelby@principal.com	
	Teresa Rogers	Case Coordinator	New Business	(515) 452-3106			rogers.teresa@principal.com	
Kathy Wray	Case Coordinator	New Business	(515) 454-7363			wray.kathy@principal.com		
Underwriting	Sara Goldsbery	Assistant Chief Underwriter	Underwriting	(515) 878-0717			goldsbery.sara@principal.com	
	Mindi Sauer	Technical Underwriting Director	Underwriting	(515) 452-3063			sauer.mindi@principal.com	
	Lisa Weaver	Technical Underwriting Director	Underwriting	(515) 452-3053			weaver.lisa@principal.com	
	John Williams	Technical Underwriting Director	Underwriting	(515) 247-5629			williams.john.p@principal.com	
	Shalyn Woerdehoff	Technical Underwriting Director	Underwriting	(515) 878-0242			woerdehoff.shalyn@principal.com	
	Mona Bokor	Sr. Underwriting Consultant	Underwriting	(515) 452-3047			bokor.mona@principal.com	
	Cindy Busch	Sr. Underwriting Consultant	Underwriting	(515) 452-3058			busch.cindy@principal.com	
	Nate Craft	Sr. Underwriting Consultant	Underwriting	(515) 452-3061			craft.nate@principal.com	
	Chuck Farmer	Sr. Underwriting Consultant	Underwriting	(515) 452-3074			farmer.charles@principal.com	
	Michael Howland	Sr. Underwriting Consultant	Underwriting	(515) 452-3054			howland.michael@principal.com	
	John Krom	Sr. Underwriting Consultant	Underwriting	(515) 452-3071			krom.john@principal.com	
	Jennifer Rancourt	Sr. Underwriting Consultant	Underwriting	(515) 452-4419			rancourt.jennifer@principal.com	
	Rob Wigger	Sr. Underwriting Consultant	Underwriting	(515) 452-3064			wigger.rob@principal.com	
	Nick Akes	Underwriting Consultant	Underwriting	(515) 452-3068			akes.nick@principal.com	
	Mary Druvenga	Underwriting Consultant	Underwriting	(515) 452-3059			druvenga.mary.f@principal.com	
Steve Graff	Underwriting Consultant	Underwriting	(515) 452-3009			graff.steve@principal.com		



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Underwriting	Jeff Hanick	Underwriting Consultant	Underwriting	(515) 452-3065			hanick.jeffrey@principal.com
	Emily Hutchison	Underwriting Consultant	Underwriting	(515) 452-3066			hutchison.emily@principal.com
	Cori Johnson	Underwriting Consultant	Underwriting	(515) 452-3060			johnson.cori@principal.com
	Kia Vassar	Underwriting Consultant	Underwriting	(515) 452-4962			vassar.kia@principal.com
	Bob Johns	Sr. Underwriter	Underwriting	(515) 452-4650			johns.bob@principal.com
	Lauren Ortega	Sr. Underwriter	Underwriting	(515) 452-4856			ortega.lauren@principal.com
	Madison Simpson	Sr. Underwriter	Underwriting	(515) 452-4653			simpson.madison@principal.com
	Jodi King	Sr. Underwriter	Underwriting	(515) 452-3033			king.jodi.l@principal.com
	Jessica Larsen	Sr. Underwriter	Underwriting	(515) 452-4961			larsen.jessica@principal.com
	Shauna Motis	Sr. Underwriter	Underwriting	(515) 452-3038			motis.shauna@principal.com
	Ashlee Ortega	Sr. Underwriter	Underwriting	(515) 452-4429			ortega.ashlee@principal.com
	Cassy Potthoff	Sr. Underwriter	Underwriting	(515) 452-3040			potthoff.cassy@principal.com
	Haley Snell	Sr. Underwriter	Underwriting	(515) 452-3041			snell.haley@principal.com
	Jackie Bell	Associate Underwriter	Underwriting	(515) 454-7262			bell.jackie@principal.com
Maddie Clark	Associate Underwriter	Underwriting	(515) 454-7263			clark.maddie@principal.com	
Danna Lopez Lozano	Associate Underwriter	Underwriting	(515) 454-7264			lopezlozano.danna@principal.com	
L & C	Contracting and Commissions	Inquiries and Submissions	Contracting & Commissions	(800) 388-4793			contracting@principal.com
National Accounts	Paul Sargent	SVP Business Solutions West/Northeast	Life/DI Sales	(303) 746-5846			sargent.paul@principal.com
	Jared Kernes	Regional Wholesaler Business Solutions West/Northeast	Life/DI Sales	(515) 452-4018			kernes.jared@principal.com
	Geoff Murtha	SVP Business Solutions Midwest/South	Life/DI Sales	(515) 707-4723			murtha.geoff@principal.com
	Yesina Unger	Internal Wholesaler Business Solutions Midwest/South	Life/DI Sales	(515) 454-7320			unger.yesenia@principal.com
	Kevin Merial	Strategic Relationship Manager Individual Distribution	National Account	(515) 878-1808			merial.kevin@principal.com
	Nick May	NVPNQ & SMB Distribution	National Account	(515) 313-7899			may.nick@principal.com
	Jim Wanek	Managing VPLife Distribution	National Account	(515) 878-1923			Wanek_Jim@principal.com
Advanced Solutions Team	Advanced / Specialty Market Sales	Advanced Markets Sales Team	Advanced Markets	(833) 803-8345			Principal.AdvancedMarketsTeam
	Patti Bell	AVP Advanced Solutions	Legal and Premium Finance	(515) 452-4090			bell.patti@principal.com
	Will Heidbreder	Advanced Solutions Director	ESOP/Buysell Planning /Key EE Retention/Estate Planning	(515) 452-4095			heidbreder.will@principal.com
	Dan Finn	Advanced Solutions Director	Advanced Markets	(515) 452-3391			finn.dan@principal.com
	Lance Hennesay	Advanced Solutions Director	BuySell/Agriculture/Estate Planning/Key EE Retention	(515) 452-4093			hennesay.lance@principal.com
	Jason Hollis	Advanced Solutions Director	Advanced Markets	(515) 283-5935			hollis.jason@principal.com
	April Caudill	Advanced Solutions Director	Tax and Legal	(515) 452-4091			caudill.april@principal.com
	Mandy Reed	Assistant Director Client Service	Business Markets Administration	(515) 878-9453			reed.mandy@principal.com
	Adam Brown	Consultant COLI Implementation	Business Markets	(919) 881-1553			brown.adam@principal.com
	Tommy Kane	Advanced Solutions Analyst	Concept Design	(515) 452-3405			kane.tommy@principal.com
	Annette T. Young	Assistant Consulting Director	Business Markets	(515) 452-4096			young.annette@principal.com
Scott Rigby	Sr. Advanced Solutions Consultant	Business Markets	(515) 452-4097			rigby.scott@principal.com	
Regional Sales	Dan Wilson	Regional Director Business Solutions	TX, LA, OK, NM, AZ, UT	(937) 418-0564			wilson.dan@principal.com
	Bryan Campos	Regional Wholesaler		(515) 452-4024			campos.bryan@principal.com
	Brock Hill	Internal Wholesaler		(515) 454-7177			hill.brock@principal.com
	Frank Mikalonis	Regional Director Business Solutions	PA, NJ, DE, MD, VA	(410) 872-9940			mikalonis.frank@principal.com
	Cam Draude	Regional Wholesaler		(515) 452-4046			draude.cam@principal.com
	Akex Conover	Internal Wholesaler		(515) 454-7284			conover.alex@principal.com
	Zach Mindham	Regional Director Business Solutions		(319) 530-2470			mindham.zach@principal.com
	Anna Roesler	Regional Wholesaler	CA, NV, ID, MT, OR, WA	(515) 454-7396			roesler.anna@principal.com
	Dianne Crouse	Internal Wholesaler		(515) 452-4031			crouse.dianne@principal.com
	Tom Bates	Regional Director Business Solutions	GA, FL, AL, MS, AK, TN, NC, SC	(336) 255-7685			bates.thomas@principal.com
	Kara Anderson	Regional Wholesaler		(515) 452-4019			anderson.kara@principal.com
Michael Hartberg	Internal Wholesaler	(515) 452-3103				hartberg.michael@principal.com	



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Regional Sales	Jack Leavy	Regional Director Business Solutions	MI, IN, IL WI, OH, WV, KY	(248) 797-3207			leavy.jack@principal.com
	Dan Lehner	Regional Wholesaler		(515) 452-3206			lehner.dan@principal.com
	Albert Carr	Internal Wholesaler		(515) 454-7342			carr.albert@principal.com
	Corey Cox	Senior Sales Consultant	MO, IA, MN, ND, SD, NE, KS, CO, WY	(515) 452-4012			cox.corey@principal.com
	Josh Craig	Regional Wholesaler		(515) 452-4043			craig.josh@principal.com
	Destany Hall	Internal Wholesaler		(515) 452-4334			hall.destany@principal.com
	Don Cooper	Regional Director Business Solutions	NY, CT, RI, MA, VT, NH, ME	(914) 262-3955			cooper.don@principal.com
	Scott Anderson	Regional Wholesaler		(515) 452-4039			anderson.scott@principal.com
	Jill Szambelan	Internal Wholesaler		(515) 452-4028			szambelan.jill@principal.com



LEGEND DEDICATED RESOURCE
GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	Mike Rebolz	Vice President	Operations	(205) 268-7549		(205) 268-3402	Michael.Rebolz@Protective.com
	Customer Center Fulfillment	Customer Center	NonFinancial Policy Updates	(800) 866-9933		(205) 268-3402	LADPHS@Protective.com
	Cathy Moore	AVP, Operations	Customer Center	(205) 268-3910		(205) 268-3402	Cathy.Moore@Protective.com
	Pam White	Team Support Specialist II	Team Support Specialist	(205) 268-3300		(205) 268-3402	Pam.White@Protective.com
	Customer Center Solutions	Illustrations, Conversions, Reinstatements, Reentries, Financial Policy Changes, Products Information		(800) 866-9933		(205) 268-3402	LADPHS@Protective.com
	Cheryl Cooper	AVP, Operations	InForce Operations AVP	(205) 268-1872		(205) 268-3402	Cheryl.Cooper@Protective.com
	Luis Lagomarsino	Sr. Team Support Specialist	InForce Operations TSS	(303) 262-5316		(205) 268-3402	Luis.Lagomarsino@Protective.com
	Tabringna Coleman	Customer Experience Manager	InForce Operations Manager	(205) 268-2239		(205) 268-3402	Tabringna.Coleman@Protective.com
	Julie Anderson	Sr. Team Support Specialist	InForce Operations TSS	(205) 268-3962		(205) 268-3402	Julie.Anderson@Protective.com
	Customer Center Money In/Money Out	Customer Center	Incoming Premiums, Disbursements	(800) 866-9933		(205) 268-3402	LADPHS@Protective.com
	Sam Basu	AVP, Operations	Money In/Money Out (Life and Annuities)	(205) 268-6471		(205) 268-3402	Sam.Basu@Protective.com
	Jason Rhodes	Manager Insurance Admin	Disbursements/List Bill	(205) 268-5468		(205) 268-3402	Jason.Rhodes@Protective.com
	Shonda Tellis	Support Specialist	Disbursements	(205) 268-7407		(205) 268-3402	Shonda.Tellis@Protective.com
	Elizabeth Richardson	Manager Insurance Admin	Premium Services	(205) 268-7843		(205) 268-3402	Elizabeth.Richardson@Protective.com
	Traci Miles	Support Specialist	Customer Service Associate IV	(205) 268-7091		(205) 268-3402	Traci.Miles@Protective.com
	Customer Center Claims	Customer Center	Death Claim processing	(800) 424-1592		(205) 268-6833	Claims@Protective.com
	Jason Copeland	Director, Life and Annuity Claims	Director for Claim payment: Life and Annuity	(205) 268-5619	5619	(205) 268-6479	Jason.Copeland@Protective.com
	Nancy Needham	TSS, Life and Annuity Claims	TSS for Claim payment: Life and Annuity Claims	(205) 268-6102	6102	(205) 268-6479	Nancy.Needham@Protective.com
	Customer Center Contact Center	Customer Center	Contact Center	(800) 866-9933		(205) 268-3402	
	Kristy Goodwin	Contact Center Director	Phone Unit	(205) 268-4806		(205) 268-3402	kristy.goodwin@protective.com
	Lindsey Jones	Contact Center Director	Phone Unit	(205) 268-3706		(205) 268-3402	lindsey.jones@protective.com
	Scott Mize	Contact Center Manager	Phone Unit	(205) 268-6998		(205) 268-3402	scott.mize@protective.com
	Customer Center Inforce Operations Support	Customer Center	Inforce Relationship Management	(800) 866-9933		(205) 268-3402	cs.specialists@protective.com
	Lynne Piro	2VP, Operations	Inforce Relationship Management	(315) 728-2715		(205) 268-3402	Lynne.Piro@Protective.com
	Andrew Light	2VP, Inforce Relationship Management	Inforce Operations Relationship Support, Inforce Escalations	(303) 262-5415		(205) 268-3402	Andrew.Light@Protective.com
	Susan Sanders	AVP, Inforce Relationship Management		(205) 268-7467		(205) 268-3402	Susan.Sanders@Protective.com
	Policy Revisions:	Customer Service	Conversions, Rating Changes, Face Increase				LADrevisions@Protective.com
	Tomeka Cain	Manager, Case Management	Case Management	(205) 268-6157			tomeka.cain@protective.com
	Valerie Gore	Case Manager	Case Management for Policy Revisions/Changes	(847) 930-8485		(205) 268-3368	Valerie.Gore@Protective.com
	Amy Dagens	Case Manager	Case Management for Policy Revisions/Changes	(847) 930-8508		(205) 268-3368	Amy.Dagens@protective.com
Mike Currier	2nd Vice President	Compliance	(205) 268-4568		(205) 268-3401	mike.currier@Protective.com	
New Business	Reissue Request	Policy Reissue Requests	New Business			(800) 444-2658	
	Quick Quote Requests:	Quick Quote Submissions	New Business				AIN.quickquote@Protective.com
	Submit Informal Requests:	Informal Submissions	New Business				Informals@Protective.com
	Submit Formal Application:	Formal Submissions	New Business				NBapps@Protective.com
	Add'l Underwriting/Delivery Requirements:	Requirement Submissions	New Business				NBrequirements@Protective.com
	Vee Richetti Bryant	Director, New Business, Case Management	New Business, Case Management	(205) 666-0123			vee.richettibryant@protective.com
	Denisa LaVecchia	Team Support Specialist, Case Management	New Business, Case Management	(205) 268-8861			denisa.lavecchia@protective.com
	Kenneth Byrd	SR. Vice President, New Business Operations	New Business Operations	(205) 268-3339			kenneth.byrd@protective.com
	Jamie Lane	Vice President, New Business Operations	New Business	(205) 268-2375		(205) 268-3368	Jamie.Lane@protective.com
	Laura Skrypinski	Senior Director, New Business Operations	New Business	(847) 9307171			Laura.Skrypinski@protective.com
	Status / Resource Center	Status Inquiries	Status of Pending and Issued Business	(800) 366-9378	Opt 2 & 4	(205) 268-3806	ResourceCenter@Protective.com
	Kiwani Burroughs	Manager	Submit & Financial Controls	(205) 268-5106			kiwani.burroughs@protective.com
	Jerasha Roper	Issue Team	Issue Department / Delivery Requirements	(205) 268-5001			jerasha.ropor@protective.com
	Kacey Gary	TSS	Submit / Exception Handling	(205) 268-5295		(205) 268-3806	kacey.gary@protective.com
	Melba Payne	Director I	Issue Department / Delivery Requirements	(205) 268-3259		(205) 268-3806	Melba.Payne@Protective.com
Michelle Hill	Team SME	Issue Department / Delivery Requirements	(205) 268-3568		(205) 268-3806	Michelle.Hill@Protective.com	



LEGEND
 DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Underwriting	Stephen Lininger	Senior Director, Underwriting Manager	Underwriting	(205) 480-5065		(205) 268-3806	Stephen.Lininger@protective.com
	Kelly Stone	VP, Underwriting Operations	Underwriting	(615) 372-8410			kelly.stone@protective.com
	Bill Murray	Underwriting Technical Lead	Underwriting Technical Lead	(205) 259-7776		(205) 268-5807	Bill.Murray@protective.com
	Jerry Plantt	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 464-9220		(205) 268-5810	jerry.plantt@protective.com
	Bob Buse	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 315-0321		(205) 268-5807	Bob.Buse@protective.com
	Sheila Contreras	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 480-5061		(205) 268-5807	Sheila.Contreras@protective.com
	Robin Campbell	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 480-5056		(205) 268-5807	robin.campbell@protective.com
	Courtney Weaver	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 382-8944		(205) 268-5807	courtney.weaver@protective.com
	Michelle Anderson	Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 480-5042		(205) 268-5807	michelle.anderson@protective.com
	JoAnn Pappas	Sr. Und Consultant	Formal & Informal Underwriting (Paper only)	(205) 464-9447		(205) 268-5807	joann.pappas@protective.com
	Chuck Klyce	Sr. Und Consultant	Formal & Informal Underwriting (Paper only)	(205) 364-2558		(205) 268-5807	Chuck.Klyce@Protective.com
	Kevin Carpenter	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 480-5024		(205) 268-5807	kevin.carpenter@protective.com
	Noah Naugher	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 480-5047		(205) 268-5807	noah.naugher@protective.com
	Penny Hinze	Sr. Und Consultant	Formal & Informal Underwriting (Ticket only)	(205) 480-5053		(205) 268-5807	penny.hinze@protective.com
	Lee Lucas	UW Case Manager	Underwriting Case Management	(205) 614-5143		(205) 268-5807	lee.lucas@protective.com
	Katie Kanellouopoulos	UW Case Manager	Underwriting Case Management	(205) 596-0104		(205) 268-5807	katie.kanellouopoulos@protective.com
	Krystal Wilson	UW Case Manager	Underwriting Case Management	(205) 202-8798		(205) 268-5807	krystal.wilson@protective.com
	Keely Kane	UW Case Manager	Underwriting Case Management	(659) 268-0681		(205) 268-5807	keely.kane@protective.com
	Paula Ervin	UW Case Manager	Underwriting Case Management	(20) 572-0112		(205) 268-5807	paula.ervin@protective.com
	Stephanie Killingsworth	UW Case Manager	Underwriting Case Management	(205) 861-2524		(205) 268-5807	stephanie.killingsworth@protective.com
Scott Dostal	UW Case Manager	Underwriting Case Management	(205) 683-5839		(205) 268-5807	scott.dostal@protective.com	
Shawn McMath	UW Case Manager	Underwriting Case Management	(205) 683-5071		(205) 268-5807	shawn.mcmath@protective.com	
Nicole Vlach	UW Case Manager	Underwriting Case Management	(205) 615-3474		(205) 268-5807	nicole.vlach@protective.com	
Labrian Woodyard	UW Case Manager	Underwriting Case Management	(205) 683-5828		(205) 268-5807	labrian.woodyard@protective.com	
Licensing & Commissions	PLB Contracting/Commissions Scan/Email:	Contracting /Commission	Contracting	(800) 444-2658			PLBcontracting@Protective.com
	Agent Commissions	Commission	Commission				Producer.Services@protective.com
	Dee Spence	Sr. Specialist CX Operations	Contracting & Licensing	(800) 444-2658	6271	(205) 268-6472	Dee.Spence@Protective.com
	DeMarcus Archibald	Manager	Contracting & Licensing	(800) 444-2658	2082	(205) 268-5757	demarcus.archibald@protective.com
	Cindy Kay	TSS	Compensation	(800) 444-2658	5930	(205) 268-5757	cindy.kay@protective.com
Specialty	Open		Advanced Sales				Open
	Marketing & Sales Call Center	Sales Inquiries	Sales	(877) 778-3500	Option 1	(513) 357-4410	ILDsales@Protective.com
Sales Mgmt	Dave Sheridan	Managing Director, Brokerage Distribution	National Sales Manager	(860) 573-6500			Dave.Sheridan@Protective.com
	Pete Chrisos	VP, National Account Manager	National Accounts	(847) 882-5709			Pete.Chrisos@protective.com
	Carrie Folger	Relationship Management	Relationship Management	(513) 362-1514			carrie.folger@protective.com
	Kenyada Jones	Relationship Management	Relationship Management	(205) 206-6516			kenyada.jones@protective.com
	Amber Wells	Senior Director, Internal Sales	Internal Sales	(859) 446-6987			amber.wells@protective.com
	Daniel Hart	Manager, BGA Internal Sales Desk	Internal Sales Desk Manager	(603) 368-7102			daniel.hart@protective.com
Sales Eastern Division	Erika Williams	Divisional Vice President (Eastern Division)	Sales	(608) 621-0985			steve.malter@protective.com
	Jonathan Baker	Regional Vice President	Sales	(859) 475-2048			jonathan.baker@protective.com
	Everett Bergquist	Regional Vice President	Sales	(860) 208-9448			everett.bergquist@protective.com
	Chris Salamon	Regional Vice President	Sales	(908) 797-7419			chris.salamon@protective.com
	Pat Murray	Regional Vice President	Sales	(513) 378-9525			pat.murray@protective.com
	Nicole Beccaccio	Internal Wholesaler	Sales	(513) 362-4864			nicole.beccaccio@protective.com
Steven Gowoski	Internal Wholesaler	Sales	(513) 362-1532			steven.gowoski@protective.com	



LEGEND DEDICATED RESOURC GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Sales Western Division	Tom Hall	Divisional Vice President (Western Division)	Sales	(760) 809-4255			tom.hall@protective.com
	Adam Wall	Regional Vice President	Sales	(763) 442-7339			Adam.Wall@protective.com
	Dan Hudgens	Regional Vice President	Sales	(801) 726-1858			dan.hudgens@protective.com
	Kirt Nolde	Regional Vice President	Sales	(402) 613-1833			kirt.nolde@protective.com
	Amanda Fleskoski	Regional Vice President	Sales	(513) 543-9931			amanda.fleskoski@protective.com
	Tasa Flint	Regional Vice President	Sales	(513) 362-4844			tasa.flint@protective.com
	Franz Wolf	Internal Wholesaler	Sales	(205) 268-3252			franz.wolf@protective.com
	Andrew Kelleher	Internal Wholesaler	Sales	(603) 368-7108			andrew.kelleher@protective.com
	Dana Brown	Internal Wholesaler	Sales	(513) 362-1519			dana.brown@protective.com
Annuities	Jeff Waddington	Regional Vice President	Annuity Sales	(402) 206-1574			Jeff.Waddington@protective.com



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Cust. Svc	Inforce Policy Support	Inforce Policy Service	Customer Service	(833) 888-6794	Opt 6		
	Website Support	Website	Technical Support	(866) 599-2871	Opt 1		
New Business	Quick Quote Submissions	Quick Quote Submissions	New Business	(833) 888-6794			pruxpress.underwriting.experts@prudential.com
	Informal Submissions	Informal Submissions	New Business	(833) 888-6794		(800) 416-5022	
	Formal Application Submissions & Inquiries	Formal Application Submissions	New Business	(833) 888-6794		(800) 416-5022	PruAIN@prudential.com
	Term Conversion Submissions & Inquiries	Term Conversion Submissions	New Business	(833) 888-6794	Opt 7	(800) 416-5022	pruTermconversions@prudential.com
	Colleen Grimsley	Director	New Business	(763) 553-6225			colleen.grimsley@prudential.com
	Stephen Choukalas	Associate Manager	New Business	(763) 519-2226			stephen.choukalas@prudential.com
	Karen Padgham	High Profile Case Manager	New Business	(833) 888-6794	Opt 1, x5004		karen.padgham@prudential.com
	Kathryn Marchy	High Profile Case Manager	New Business	(833) 888-6794	Opt 1, x5025		kathryn.marchy@prudential.com
Elivia LorenzoLuaces	New Business Associate	New Business	(833) 888-6794	Opt 1, x1010		elvia.lorenzoluaces@prudential.com	
Velisha Thomas	New Business Associate	New Business	(833) 888-6794	Opt 1, x7710		velisha.thomas@prudential.com	
Underwriting	Ashlee Smith	Underwriting Director	Underwriting	(763) 509-1770			ashlee.smith@prudential.com
	Patrick Garaghty	Underwriting Officer	Underwriting	(763) 519-2506			patrick.garaghty@prudential.com
	Susan Beavers	Underwriting Manager	Underwriting	(763) 553-8761			ubaldo.campos@prudential.com
	Emily Wilhoite	Underwriting Manager	Underwriting	(904) 313-1207			emily.wilhoite@prudential.com
	Sophia Michaels	Underwriting Manager	Underwriting	(215) 658-7440			Sophia.michaels@prudential.com
	Bruce Fordahl	Exec. UW Consultant	Underwriting	(763) 553-6307			bruce.fordahl@prudential.com
	Karen Krenik	Exec. UW Consultant	Underwriting	(763) 509-4240			karen.krenik@prudential.com
	Stacey Lawson	Exec. UW Consultant	Underwriting	(763) 553-8719			stacey.lawson@prudential.com
	Kayla Simon	Senior Life Underwriter	Underwriting	(915) 745-2413			kayla.simon@prudential.com
	Lariza Johnson	Senior Life Underwriter	Underwriting	(915) 245-2415			lariza.johnson@prudential.com
Sheryl Huber	Underwriting Consultant	Underwriting	(763) 553-6153			sheryl.huber@prudential.com	
L&C	Contracting Submissions & Inquiries	Contracting Submissions & Status	Contracting	(833) 888-6794	Opt 5	(800) 875-5965	brokerage.appointment@prudential.com
	Commission Inquiries	Commission Inquiries	Commissions	(833) 888-6794	Opt 4		pruxpress.compensation.experts@prudential.com
Specialty Markets	Advanced / Specialty Market Sales	Advanced Markets Sales Team	Advanced Markets	(800) 800-2738	Opt 4		Prudential Advanced Sales Team
	Brett Berg, JD, LL, CLU, ChFC	VP, Advanced Planning	Advanced Markets	(973) 567-0692			brett.berg@prudential.com
	Matthew Fitch, JD, CLU	Director, Advanced Planning	Advanced Markets	(860) 534-9052			matthew.fitch@prudential.com
	Karen Hofmann, CLU, ChFC	VP, Advanced Planning	Advanced Markets	(760) 707-4640			karen.p.hofmann@prudential.com
	Charles Perrault III, CFP, CLU	VP, Advanced Planning Loan Rescue Inquiries	Advanced Markets	(860) 534-9030			charles.perrault@prudential.com
	Donna Scalaro, JD	VP, Advanced Planning	Advanced Markets	(860) 534-9055			donna.scalaro@prudential.com
	Vicente Pina, AEP, ChFC, CLU, FLMI, LLIF	Director, Advanced Planning FN Inquiries	Advanced Markets	(973) 943-3557			vicente.pina@prudential.com
Michael Connell, CLU, ChFC	Director, Advanced Planning PF Inquiries	Advanced Markets	(860) 508-3547			michael.connell@prudential.com	
Nat'l Sales	Elizabeth Running	VP, Strategic Relationship Management	National Accounts	(952) 378-6421			elizabeth.running@prudential.com
	Mary Wollman	Senior Client Relationship Manager	National Accounts	(612) 402-5412			mary.wollman@prudential.com
Sales Support	All Life Products	Sales Support	(833) 888-6794	Opt 3		lifesalesdesk@prudential.com	



LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Sales (West)	Open Role	Regional VP	WA, OR, Northern CA, Northern NV, ID, UT	(763) 553-6106			shelby.brown@prudential.com
	Shelby Brown	Internal Wholesaler					
	Sean Coughlin, CLU, CFP, ChFC	Regional VP	Los Angeles	(310) 944-1863			sean.m.coughlin@prudential.com
	Eric Lueneburg	Internal Wholesaler		(763) 519-2405			eric.lueneburg@prudential.com
	Shaneon Hohenstein	Regional VP	Southern California, Las Vegas, AZ, NM	(949) 392-0840			shaneon.hohenstein@prudential.com
	Noah Schielen	Internal Wholesaler		(763) 519-2216			noah.schielen@prudential.com
	Alan Thorsbakken	Regional VP		(612) 799-6794			alan.thorsbakken@prudential.com
	Noah Schielen	Internal Wholesaler	MT, WY, ND, SD, MN, NE, IA	(763) 519-2216			noah.schielen@prudential.com
	Abby Baker	Regional VP		(913) 660-3726			abby.baker@prudential.com
	Leonard Paul	Internal Wholesaler	Southern IL, KS, MO, OK, CO, AR	(763) 519-2262			eric.hamman@prudential.com
	Jason Jafferis	Regional VP		(608) 345-9464			jason.jafferis@prudential.com
	John Jacobs	Internal Wholesaler	WI, MI, IN, IL	(763) 553-6853			john1.jacobs@prudential.com
Peter Cirelli	Regional VP	(860) 560-6955				peter.cirelli@prudential.com	
Sales (East)	Doug Woods	Internal Wholesaler	ME, NH, VT, MA, CT, RI	(763) 519-2368			nasradin.mohamed@prudential.com
	Jeff Radosevich	Regional VP		(347) 899-7104			jeffrey.radosevich@prudential.com
	Doug Woods	Internal Wholesaler	New York City, Long Island, Upstate NY	(763) 519-2368			scott.dickinson@prudential.com
	Adam Brodman	Regional VP		(973) 214-6415			adam.j.brodman@prudential.com
	Megan Vigue	Internal Wholesaler	NJ, DE, Philadelphia	(763) 519-2371			megan.vigue@prudential.com
	Rick Lockwood	Internal Wholesaler		West NY, PA, OH, WV	(763) 519-2302		
	Tim Eades	Regional VP	Washington DC, MD, VA, NC, KY		(804) 307-9909		
	Leonard Paul	Internal Wholesaler		(763) 519-2262			jessica.eliason@prudential.com
	Jeff Walker	Regional VP	TN, MS, LA TX	(601) 906-8530			jeffrey.walker@prudential.com
	Rick Lockwood	Internal Wholesaler		(763) 519-2302			rick.lockwood@prudential.com
	Bret Gerber	Regional VP	GA, AL, SC, FL	(404) 667-3759			bret.gerber@prudential.com
	Jessica Eliason	Internal Wholesaler		(763) 553-6805			jessica.eliason@prudential.com

LEGEND DEDICATED RESOURC GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	Life Product / Case Design & Illustration	Product, Case Design, Illustration Support	Sales	(888) 413-7860	Opt 1		independentlifesales@securian.com
	Advanced Marketing Support	Advanced Marketing	Sales	(888) 413-7860	Opt 3		advancemarketing@securian.com
	Inforce Policy Service admin, policy changes	Inforce Sales and Service	Inforce Sales and Service	(888) 413-7860	Opt 4	(651) 665-6955	IDLPA@securian.com
	Inforce Policy Service inquiries	Inforce Sales and Service	Inforce Sales and Service	(888) 413-7860	Opt 4		PolicyServices@securian.com
	Inforce Policy Service illustrations	Inforce Sales and Service	Inforce Sales and Service	(888) 413-7860	Opt 4		inforcecasedesign@securian.com
	Inforce Policy Service Variable Products	Inforce Sales and Service	Inforce Sales and Service	(800) 277-9244			inforcecasedesign@securian.com
	Julie Loftus	Contact Center Supervisor	Inforce Sales and Service	(651) 665-5150			julie.loftus@securian.com
	Susan Ambright	Contact Center Specialist	Inforce Sales and Service	(651) 6657232			susan.ambright@securian.com
	Website Support	Website Support	Website	(888) 413-7860	Opt 7		
New Business	Formal Applications			(888) 413-7860	Opt 2	(651) 665-4237	IDLNB@securian.com
	New Business Status Inquiries/Questions			(888) 413-7860	Opt 2		LifeNewBusiness@securian.com
	eApp Support Line			(800) 328-6124	Opt 1		
	Donna Lissick	Customer Operations Senior Manager	New Business Escalations	(651) 665-3661			Donna.Lissick@Securian.com
	Vija Haseman	Customer Operations Supervisor	New Business Escalations	(651) 665-6242			vija.haseman@securian.com
Underwriting	Chris Zufall	Underwriting Consultant	Underwriting	(651) 665-3862			christopher.zufall@securian.com
	Jim White	Underwriting Manager	Underwriting	(651) 6651839			Jim.White@securian.com
L&C	Licensing & Contracting	Contracting	Contracting	(888) 413-7860	Opt 5	(651) 665-7256	IDGcontracting@securian.com
	Jordan Cain	Supervisor	Contracting	(651) 665-3658			jordan.cain@securian.com
	Jolene Standley	Licensing Specialist	Contracting	(651) 665-6607			Jolene.Standley@securian.com
	Commissions	Commission Inquiries	Commissions	(888) 413-7860	Opt 6	(651) 665-4194	LPMcomp@securian.com
	Kayla Doherty	Sr. Specialist/escalations	Commissions	(651) 665-3556			kayla.doherty@securian.com
	Adam Mellema	Sr. Analyst/Escalations	Commissions	(651) 665-5826			adam.mellema@securian.com
Specialty Markets	Life Product / Case Design & Illustration	Product, Case Design, Illustration Support	Advanced Sales	(888) 413-7860	Opt 1		independentlifesales@securian.com
	Advanced Marketing Support	Advanced Marketing	Advanced Sales	(888) 413-7860	Opt 3		Securian Financial Advanced Sales Team
	Ann Hagerly	Director Advanced Marketing	Advanced Sales	(888) 413-7860	Opt 3		ann.hagerly@securian.com
	Marc Belletsky, JD	Advanced Sales Consultant Life Focused	Advanced Sales	(888) 413-7860	Opt 3		marc.belletsky@securian.com
Sales Mgmt	Nancy Cooke	National Sales Vice President	Sales Management	(612) 269-4668			nancy.cooke@securian.com
	Steve Sommer	National Sales Director AIN Account	Sales Management	(651)3193028			Steven.Sommer@securian.com
	Jack Delsing	Sales Director, Annuity Independent Distribution	Sales Management	(651) 968-7996			jack.delsing@securian.com
Brokerage Managers Member Firm alignment	Brandon Heskett	National Sales Vice President BGA Distribution	Sales	(804) 205-0742			brandon.heskett@securian.com
	Frank White	RVP New England	Sales	(612) 358-4364			frank.white@securian.com
	Jim Williams	RVP Mid Atlantic	Sales	(610) 703-9591			jim.williams@securian.com
	Channing Schmidt	RVP North	Sales	(651) 895-4200			channing.schmidt@securian.com
	Richard Thoma	RVP Southwest	Sales	(651) 302-0090			richard.thoma@securian.com
	Tom Ross	RVP Great Lakes	Sales	(612) 358-5996			thomas.ross@securian.com
	Rob Daniel	RVP Southeast	Sales	(612) 358-4386			rob.daniel@securian.com
	Jeff Hamilton	RVP South Central	Sales	(612) 358-5667			jeff.hamilton@securian.com
	James Romero	RVP West	Sales	(619) 385-1073			james.romero@securian.com
	Bill Nalipinski	RSC North and West	Sales	(651) 665-6758			william.nalipinski@securian.com
	Jo Hartz	RSC Southwest and Southeast	Sales	(651) 665-7407			josephine.hartz@securian.com
	Cellou Diallo	RSC South Central and Great Lakes	Sales	(651) 665-1074			mamadou.diallo@securian.com
	Ryan Heilskov	RSC New England and MidAtlantic	Sales	(651) 665-8462			Ryan.Heilskov@securian.com

LEGEND DEDICATED RESOURCE GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
SecureCare Sales Support	SecureCare Sales Support	SecureCare Sales Support	SecureCare Sales Support	(888) 900-1962			securecaresales@securian.com
	Paul Mulheran	National Sales Vice Presiden	SecureCare Sales	(651) 302-2373			paul.mulheran@securian.com
	Melissa SwansonAlbert	Manager Regional Sales Coordinator	Sales	(651) 665-4966			melissa.swansonalbert@securian.com
	Derrick Bullen	Regional Sales Director	CT, DC, DE, MA, ME, MD, NH, NJ, NY, OH, PA, RI, VA, VT, WV	(651) 245-6274			derrick.bullen@securian.com
	Lisa Harder	Regional Sales Coordinator		(651) 665-2840			lisa.harder@securian.com
	See Lor	Case Manager SecureCare		(651) 665-6953			see.lor@securian.com
	Mike Sweazey	Regional Sales Director	AL, FL, GA, NC, SC, TN	(651) 383-6855			michael.sweazey@securian.com
	Lisa Speelman	Regional Sales Coordinator		(651) 665-8255			lisa.speelman@securian.com
	Gena McMorrow	Case Manager SecureCare		(651) 298-3923			gena.mcmorrow@securian.com
	Mike McFadden	Regional Sales Director	IL, IN, KY, MI, OH, WI	(815) 298-1399			mike.mcfadden@securian.com
	Lisa Harder	Regional Sales Coordinator		(651) 665-2840			lisa.harder@securian.com
	Aleena Hockert	Case Manager SecureCare		(651) 298-3708			aleena.hockert@securian.com
	Tim Goh	Regional Sales Director	IA, KS, MN, MO, NE, ND, SD	(651) 358-0379			tim.goh@securian.com
	Charles King	Regional Sales Coordinator		(651) 298-3669			Charles.King@securian.com
	Amy Johnson	Case Manager SecureCare		(651) 665-4976			Amy.Johnson@securian.com
	Open	Regional Sales Director	AR, CO, LA, MS, NM, OK, TX				
	Charles King	Regional Sales Coordinator		(651) 298-3669			charles.king@securian.com
	Alleena Hockert	Case Manager SecureCare		(651) 298-3708			aleena.hockert@securian.com
Jaz Pinero	Regional Sales Director	AZ, CA, ID, MT, NV, OR, UT, WA, WY	(651) 8024877			jaz.pinero@securian.com	
Lisa Speelman	Regional Sales Coordinator		(651) 665-8255			lisa.speelman@securian.com	
Gena McMorrow	Case Manager SecureCare		(651) 298-3923			gena.mcmorrow@securian.com	

LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	Dan Powell	Second Vice President, Policyowner Service	Policy Holder Service Leadership	(607) 338-7361			dpowell@smlny.com
	Kim Conlon	Assistant Vice President Policyowner Services		(607) 338-7617		(607) 722-0598	kconlon@smlny.com
	Sara Shaw	Manager Contract Change Team		(607) 338-7508		(607) 722-0598	sshaw@smlny.com
	Tyler Calkins	Manager Premium Payments Team		(607) 338-7334		(607) 722-0598	tcalkins@smlny.com
	Dan Roper	Manager Values Team		(607) 338-7505		(607) 722-0598	dproper@smlny.com
New Business	Kellie Gehres	Second Vice President, New Business & Underwriting Admin	New Business Leadership	(607) 338-7329		(607) 338-7615	Kgehres@smlny.com
	Chelsea Mazley	Lead Case Manager	Case Management	(607) 338-7396		(607) 338-7615	Cmazley@smlny.com
	April Hoover	Manager	Case Management	(607) 338-7474		(607) 338-7615	Ahoover@smlny.com
	Dedicated AIN Email Inbox						AINnbuw@smlny.com
	Quick Quotes						AINqq@smlny.com
	Informals						AINinformals@smlny.com
Underwriting	John Jonassen	Senior Vice President, Chief Underwriter & Head of Claims	Underwriting Leadership	(607) 338-7276		(607) 722-1528	JJonasse@smlny.com
	Angela Thieschafer	Vice President & Assistant Chief Underwriter	Underwriting Leadership	(607) 338-7314		(607) 722-1528	Athiesch@smlny.com
	MaryCarolyn Woodall	Medical Underwriting Director	Underwriting, Informals	(607) 338-7658		(607) 722-1528	MWoodal@smlny.com
	Meghan Dawes	Senior Underwriter	Underwriting	(607) 338-7654		(607) 722-1528	Mdawes@smlny.com
	Amber Gilles	Underwriter	Quick Quotes, Underwriting	(607) 338-7321		(607) 722-1528	Agilles@smlny.com
Contracting & Commissions	Sean O'Neill	2nd VP of Agency Administration		(607) 338-7333	7333	(607) 773-2007	sonell@smlny.com
	Pam Kendrick	Director of Agency Administration		(607) 338-7206	7206	(607) 773-2007	pkendric@smlny.com
	Open Position	Senior Contracting Specialist					
	Barb Parker	AVP Agents Accounts	Commissions	(607) 338-7216	7216	(607) 338-7545	bparker@smlny.com
	Diane Parsons	Lead Commission Account Specialist	Commissions	(607) 338-7312	7312	(607) 338-7545	Dparsons@smlny.com
	Commissions: Shelby Wilks	Senior Commission Account Specialist	Commissions	(607) 338-7366	7366	(607) 338-7545	swilks@smlny.com
Sales	Consiglia Farzad	Coordinator, Agency Administration	Security Link Agent Portal Support	(607) 338-7468	7468	(607) 773-2007	cfarzad@smlny.com
	Jim Smith	Key Account Manager	National Accounts	(607) 338-7459			jsmith@smlny.com
	Illustration Requests						AINillustrations@smlny.com
	Martin Smith	NYC Metro and Infinite Banking Specialist		(212) 268-9440			msmith@smlny.com
	Jeff Hale	Regional Vice President	Midwest Region ND, SD, NE, KS, OK, MN, IA, MO, AR, WI, IL, MI, IN, OH, KY, TN	(607) 427-2764			jhale@smlny.com
	Rich Novak	Regional Vice President	Long Island/New England Region ME, NH, VT, RI, NJ, CT	(516) 672-5259			rnovak@smlny.com
	Steve Harling	Regional Vice President	Upstate NY/MidAtlantic Region NY, PA, WV, VA, DE, MD, DC	(607) 760-8807			sharling@smlny.com
	David Everly	Regional Vice President	West Region WA, MT, OR, ID, WY, NV, CA, UT, CO, AZ, NM	(909) 641-3715			deverly@smlny.com
Mike Thaxton	Regional Vice President	South/Southeast Region NC, SC, GA, FL, AL, MS, LA, TX	(702) 494-9296			mthaxton@smlny.com	

LEGEND DEDICATED RESOUR GENERAL
EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
Customer Service	Premier Customer Service		Inforce	800-392-9920	Opt 3		premierservice@symetra.com
	Inforce Form Submission		Inforce			866-532-1361	premierservice@symetra.com
	Shoshanna Perry	Asst. Director	Customer Service & Operations	1(425) 256-6307			shoshanna.perry@symetra.com
	Kevin Pevestorf	Unit Mngner	Individual Customer Service	1(515) 697-0275			kevin.pevestorf@symetra.com
	Website Support	Website	Technical Support	800-210-1106	Opt 3		-
	Quick Quotes	Quick Quote Submissions	New Business				AINQuickQuote@symetra.com
New Business	Informal Case Submission	Informal Case Submissions	New Business			855-851-4535	PremierNewBusiness@Symetra.com
	Formal Case Submission	Formal Application Submissions	New Business			855-851-4535	PremierNewBusiness@Symetra.com
	Shawna Hiatt	Director New Business Service &Ops	New Business	425-256-5908			Shawna.Hiatt@symetra.com
	Joshua Buckland	New Business Manager	New Business back-up	781-398-4554			Joshua.Buckland@symetra.com
	Cindy Thomas	New Business Manager	New Business back-up	781-466-1442			Cindy.Thomas@symetra.com
Underwriting	Shea Loutzenheiser	VP & Chief Underwriter	Underwriting	425-256-8705			shea.loutzenheiser@symetra.com
	Joanne Burns	Underwriting Manager	Underwriting	781-398-4507			Joanne.Burns@symetra.com
	Warner Shue	Team Lead	Underwriting	781-466-1409			warner.Shue@symetra.com
	Rich Blundy	Underwriting Manager	Underwriting - Large Cases	425-256-8826			richard.blundy@symetra.com
	Diane Johansen	Senior Underwriting Consultant	Underwriting	781-398-4574			diane.johansen@symetra.com
	Andy Hunter	Senior Underwriting Consultant	Underwriting	781-466-1401			jennifer.rancourt@symetra.com
	Fay Klein	Senior Underwriting Consultant	Underwriting	428-256-6026			Fay.Klein@symetra.com
	Julie Connell	Senior Underwriting Consultant	Underwriting	425-256-5858			ziulir.Vonnrlzdymrfts.vom
	Ryan Nemcek	Underwriting Consultant	Underwriting	781-398-4514			ryan.nemcek@symetra.com
	Lexie Escobar	Underwriting Consultant	Underwriting	428-256-6153			Lexie.Escobar@Symetra.com
	Michelle Forte	Senior Underwriter	Underwriting	781-398-4526			michelle.forte@symetra.com
	Kiana Chiarulli	Underwriting Consultant	Underwriting	425-256-8746			kiana.chiarulli@symetra.com
L&C	Amy Sullo	Senior Underwriter	Underwriting	860-746-7304			amy.sullo@symetra.com
	Licensing	Contracting Submissions	Contracting	800-210-1106	Opt 1	866-817-9751	contracting@symetra.com
	Commissions	Commission Inquiries	Commissions	800-210-1106	Opt 2	866-817-9751	commissions@symetra.com
	Steve Curtis	Appointment/Onboarding	Unit Manager	425-256-5693			steve.curtis@symetra.com
Specialty Markets and Product	Advanced / Specialty Market Sales	Life Sales Team	Advanced / Specialty Markets	800-796-3872	Opt 2, 2, 5		lifesales@symetra.com
	Doug Bowden	Director, Advanced Markets	Advanced Markets/ Premium Finance Inquiries	781-398-4504			doug.bowden@symetra.com
	Fabian Gonzalez	VP, Foreign Nationals and Domestic Multicultural Markets	Foreign National and Multicultural Markets	813-361-0665			fabian.gonzalez@symetra.com
	Greg Rohstein	AVP - Competition & Product Management	Life Product	781-398-4501			greg.rohstein@symetra.com
Marketing	Jenny Hohman	AVP	Marketing	785-280-5067			jenny.hohman@symetra.com
	Senka Omerovic	Life Marketing Specialist	Marketing	781-466-1458			senka.omerovic@symetra.com
	Heidi Peterson	Life Marketing Manager	Marketing	425-256-5622			Heidi.peterson@symetra.com
	Nancy Piekarczyk	Life Marketing Manager	Marketing	781-466-1455			Nancy.Piekarczyk@symetra.com
Data & Reporting	Contact Kelley Kelly						

LEGEND DEDICATED RESOURCES GENERAL
 EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS	
Brokerage Life Sales	Kelley Kelly	National Vice President, Relationship Management	Manages AIN Relationship	860-578-6280			kelley.kelly@symetra.com	
	Phil Bouvier	Senior Vice President	Head of Life Distribution and Marketing	425-919-4872			phil.bouvier@symetra.com	
	Paul Pistilli	VP Life Sales	Head of External, Internal Life Sales and Concierge Team	781-250-7414			paul.pistilli@symetra.com	
	Sales Desk	Sales Inquiries	Life Sales	877-737-3611			lifesales@symetra.com	
	Supplies	Symetra Sales Desk	Life Sales	877-737-3611			lifesales@symetra.com	
	PLEASE NOTE THAT A WHOLESALER'S DESIGNATED TERRITORY MAY NOT BE CONSISTANT WITH THE TOTAL TERRITORY THAT THEY ACTUALLY COVER. IF YOU HAVE NOT HEARD FROM YOUR WHOLESALER OR ARE UNSURE- PLEASE CALL KELLEY KELLY 860-578-6280							
	Mike Sciafani	Director - Internal Sales	Head of Internal Life Sales	781-398-4580			mike.sciafani@symetra.com	
	Rey Castro	Regional Vice President	CA, HI	916-601-5189			rey_castro@symetra.com	
	Mark Nosek	Internal Wholesaler		781-398-4534			mark.nosek@symetra.com	
	Betsy Downey	Life Sales Operation Advocate	AK, ID, MT, NV, OR, UT, WA, WY	860-370-7827			westSOCC@symetra.com	
	Nate Kohl	Regional Vice President		801-946-6953			nate.kohl@symetra.com	
	Jamed Lau	Internal Wholesaler		781-398-7883			mark.nosek@symetra.com	
	Betsy Downey	Life Sales Operation Advocate		860-370-7827			westSOCC@symetra.com	
	Brian Keefe	Regional Vice President	AZ, CO, KS, NM, TX	781-466-1435			brian.keefe@symetra.com	
	Sam Buescher	Internal Sales Consultant		781-398-4551			sam.buescher@symetra.com	
	Jason Carter	Life Sales Operation Advocate		425-256-5524			CentralSOCC@symetra.com	
	Brad Mills	Regional Vice President		314-349-4262			brad.mills@symetra.com	
	Matt Straub	Regional Vice President	AR, IA, MN, MO, NE, ND, OK, OK, SD, TN, WI	781-398-4519			matthew.straub@symetra.com	
	Reagan Allen	Internal Sales Consultant		781 398-4557			reagan.allen@symetra.com	
	Jason Carter	Life Sales Operation Advocate		425-256-5524			CentralSOCC@symetra.com	
Shane Twenhafel	Regional Vice President	425-749-2839				shane.twenhafel@symetra.com		
Matt Straub	Regional Vice President	IL, IN, KY, MI, Southern VA, WV	781-398-4519			matthew.straub@symetra.com		
Reagan Allen	Internal Sales consultant		781 398-4557			reagan.allen@symetra.com		
Jason Carter	Life Sales Operation Advocate		425-256-5524			CentralSOCC@symetra.com		
Phil Filbelkom	Regional Vice President	AL, FL, GA, LA, MS, NC, SC	781-398-7883			Phil.Filbelkom@symetra.com		
Jonathan Parenteau	Regional Vice President		781-466-1429			jonathan.parenteau@symetra.com		
Victor Ledesma	Internal Sales Consultant		425-456-8967			victor.ledesma@symetra.com		
Amber Butler	Life Sales Operation Advocate		425-456-8582			EastSOCC@symetra.com		
Steven Patrizio	Regional Vice President	CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, Northern VA, VT	516-510-6449			steven.patrizio@symetra.com		
Tim Adams	Regional Vice President		781-398-4533			tim.adams@symetra.com		
Leah Christensen	Internal Sales Consultant		717-439-9467			leah.christensen@symetra.com		
Amber Butler	Life Sales Operation Advocate		781-398-4590			david.angelis@symetra.com		



LEGEND DEDICATED RESOURCE
 GENERAL EMAIL BOXES/FAX LINES

DEPT	NAME	TITLE	JOB DESCRIPTION	PHONE	EXT	FAX	EMAIL ADDRESS
	Inforce Policies	Inforce Inquiries	Customer Service	(800) 852-4678			tii.customerservice@transamerica.com
	Claims Status (beginning 1/1/2022)	Claims	Claims Status Inquiries	(800) 852-4678			bkglclaimsstatus@transamerica.com
	Claims Escalations	Claims	Escalated Claims Inquiries				CRIMGLifeClaims@transamerica.com
New Business	Formal Application	Formal Submissions	Case Management	(800) 451-7586	7555003		bgacase@transamerica.com
	Reissues	New Business/Reissues	Case Management	(800) 451-7586	7555003		bgacase@transamerica.com
	Conversions	Conversions/Rewrites	Conversions and Internals	(866) 352-3471		(866) 352-3471	conversionsandinternals@transamerica.com
	Case Status Questions	Formal Submissions	Case Management	(800) 451-7586	7555003		bgacase@transamerica.com
	Case Status Questions Final Expense	Final Expense New Business Inquiries	Case Management	(800) 451-7586	7555003		bgacase@transamerica.com
	International Reviews	Foreign Nationals	Underwriting				international@transamerica.com
	New Business Escalation	Deneasha Gatlin	BGA Case Management Supervisor	(800) 451-7586	7555003		deneasha.gatlin@transamerica.com
Underwriting	Linda Clark	Sr Manager Underwriting	Underwriting II	(319) 355-3973			linda.clark@transamerica.com
	Chris Guerin	Director Underwriting	International Underwriting Escalation	(319) 355-8337			christopher.guerin@transamerica.com
	David Campoli	Underwriting Liasion	Underwriting	(727) 557-3200			david.campoli@transamerica.com
L&C	Contracting & Licensing	Contracting	Contracting	(800) 256-7971	Opt 1	(888) 837-2820	ascl@transamerica.com
	Commissions	Commissions	Commissions	(800) 256-7971	Opt 2	(800) 477-7683	commissions@transamerica.com
	Commissions	Commissions Escalation	OperationsCommissions				tacommpreissueresponse@transamerica.com
	Contracting & Licensing	Contracting Escalation	OperationsContract and Licensing				tacpreissueresponse@transamerica.com
Specialty Markets	Advanced Marketing	Advanced Cases & Premium Financing	Estate/Legacy Planning & Foreign Nationals	(877) 238-6758			TCMAdvancedMarkets@AEGONUSA.com
	Transamerica Sales Support	Sales Inquiries	Product Support, Case Design & Sales Strategies	(866) 545-9058			lifesales@transamerica.com
	Ryan Bertrand	Managing Director Advanced Markets	Advanced Sales				rbertrand@transamerica.com
	Foreign National Sales Team	Foreign National Sales	Foreign National Sales				international@transamerica.com
Brokerage Life Sales	Transamerica Sales Support	Sales Inquiries	Product Support, Case Design & Sales Strategies	(866) 545-9058			lifesales@transamerica.com
	Advanced Marketing	Advanced Cases & Premium Financing	Estate/Legacy Planning & Foreign Nationals	(877) 238-6758			TCMAdvancedMarkets@AEGONUSA.com
	Life Sales Desk (For NonTier 1 Offices)	Life Sales	Life Sales	(866) 545-9058	Opt 2		lifesales@transamerica.com
	Matt Webb	AVP Sales Desk	Life Sales	(303) 383-5987			matt.webb@transamerica.com
	Brian Lalley (For Tier One Offices)	Account Manager	Life Sales	(319) 355-7292			brian.lalley@transamerica.com
	Katie Marlin (For Tier One Offices)	VP Brokerage Account Management Tem	Life Sales	(319) 355-8603			katie.marlin@transamerica.com
	Steven Weber	National Sales Manager	Life Sales	(415) 254-0683			scweber@transamerica.com
Regional Sales	Justin Ogorek	Regional Vice President	CT, DC, DE, IN, MA, MD, ME, MI, NH, NJ, NY, OH, PA, RI, VT	(720) 315-0199			jogorek@transamerica.com
	Ted Lindsay	Internal Wholesaler		(720) 482-4660			ted.lindsay@transamerica.com
	Zachary Vansolkema	Internal Wholesaler		(720) 488-7897			zachary.vansolkema@transamerica.com
	Eric Rebenkoff	Regional Vice President	GA, FL NC, SC, PR	(954) 592-9200			eric.rebenkoff@transamerica.com
	Aaron Barnes	Internal Wholesaler		(720) 482-1508			aron.barnes@transamerica.com
	Open	Internal Wholesaler					
	Joe Heinrich	Regional Vice President	AK, AZ, CA, GU, HI, ID, NV, OR, WA	(858) 361-7224			joseph.heinrich@transamerica.com
	Christine Schroeder	Regional Vice President		(720) 482-5209			catherine.schroeder@transamerica.com
Ronald Heywood	Internal Wholesaler	(720) 482-8847				ronald.heywood@transamerica.com	
Website	Transamerica	Consumer Page		www.transamerica.com			
	Transamerica Agent Experience (AX)	Mktg, Product, Pending, Commissions, Inforce		www.transamerica.com			
	TransAct	Mktg, Product, Pending, Commissions, Inforce		www.tatransact.com			
Tech Support	Sales Office Technology Support	Sales office Support	Sales Office Support	(800) 742-7005			salesofficesupport@transamerica.com
	Software Support	Technical Support	Software	(866) 303-7833			salesofficesupport@transamerica.com
	Website Support	Technical Support	Website	(866) 303-7833			salesofficesupport@transamerica.com